



CITY OF DUNWOODY
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MEMORANDUM

To: Honorable Mayor and City Council

From: Michael B. Lockett, Information Technology Manager

Date: February 16, 2009

Subject: Recommendation for Award of Contract for Voice Over Internet Protocol (VOIP) Telephone and Network Infrastructure Solution RFQ-09-321

Management Recommendation:

After careful review of each bidder's response to the initial Request for Qualifications and the best and final offer, the VOIP/Network RQF review committee agrees that ADCAP Network Solutions has the expertise and flexibility to implement the VOIP telephony and network solution in the timeframe required to effectively implement our Police Department by March 15, 2009. ADCAP provided an all inclusive Gold Level suite of support for service for the first year of operation at no cost to the City, addressing all of the technology implantations for year one while ensuring that we control telecom cost.

ADCAP demonstrated a true understanding of the requirements to properly build a communication system that would fit the City's needs and time schedule. Our recommendation is to award the contract to ADCAP Network Solutions. This award would be in the best interest of the City.

City of Dunwoody 5 Year Lease
GMA Supplemental Lease

Description	Quantity	Budget	Extended
Telephone System	1.00	115,000.00	115,000.00
Network Equipment	1.00	106,819.21	106,819.21
Total			\$221,819

Payment Timeline

Budget Year	Months per Fiscal Year	Debt Service
FY2009	9 Months	36,089.46
FY2010	12 Months	48,119.28
FY2011	12 Months	48,119.28
FY2012	12 Months	48,119.28
FY2013	12 Months	48,119.28
FY2014	3 Months	12,029.82
Total		240,596.40

**First year's payments of \$36,089.46 will be paid out of budgeted rent.
 Succeeding years will be included in adopted operating budget**

\$240,596 Total Payments over 5 Years
\$221,819 Total Principal Financed
<u>\$18,777 Cost of funds</u>