

MINING THE REAL PROPERTY AND INCOME.

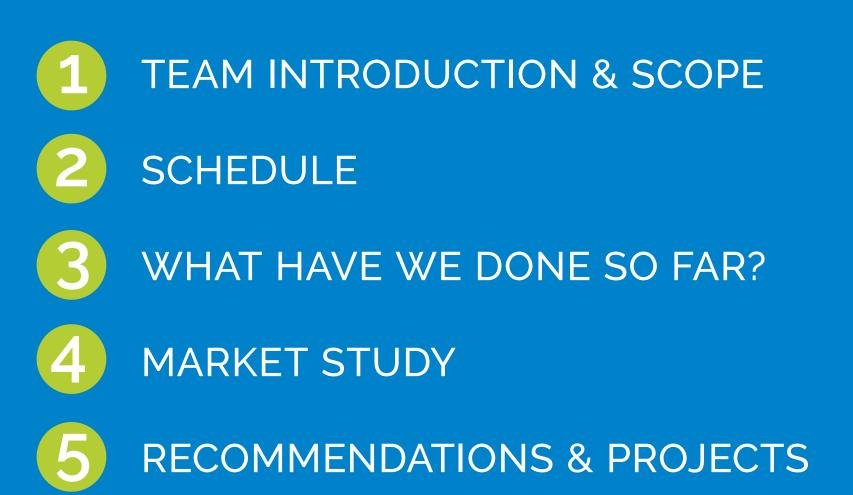
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TRAIL ETIQUETTE AND INFORMATION

* TEAU IS NOT DESIGNED OR INTENDED FOR SPEED TR
. ALL BIRD/ BLADT RIDDES REQUIRED TO WEAR HELMET
. KEEP EIGHT AND PASS ON LEFT
. STOP AT ALL INTERSECTIONS. TEAL CROSSES ROADW



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TEAM INTRODUCTION

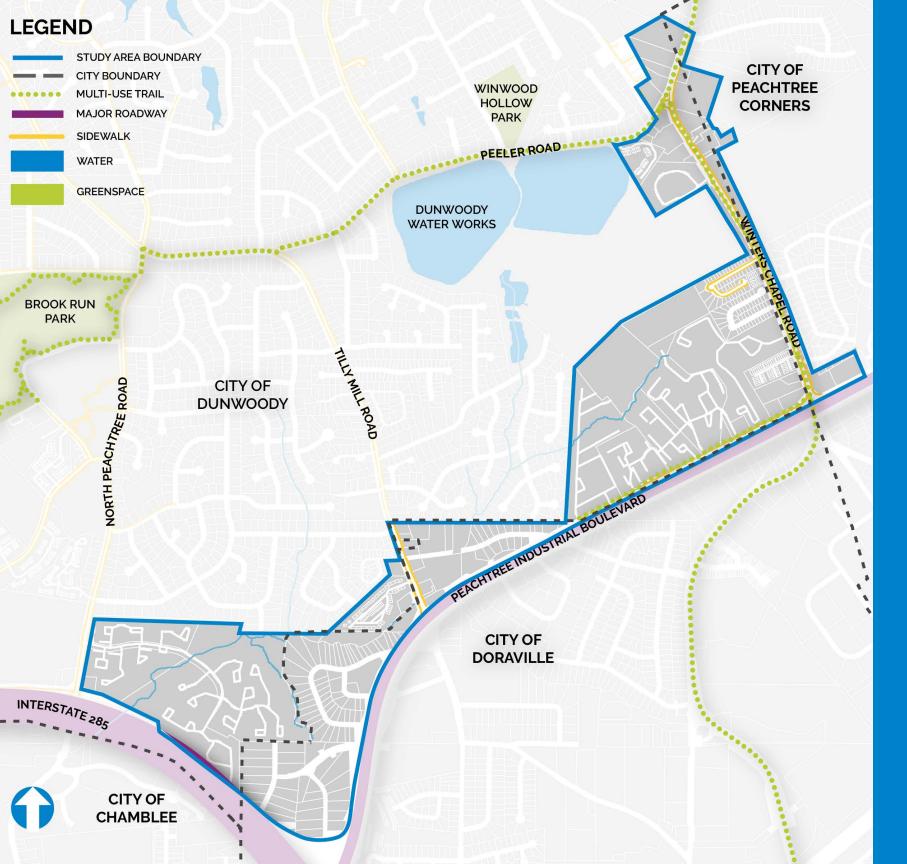




PLANNERS ARCHITECTS LANDSCAPE ARCHITECTS

BleaklyAdvisoryGroup





STUDY AREA

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CONDUCT A MARKET STUDY

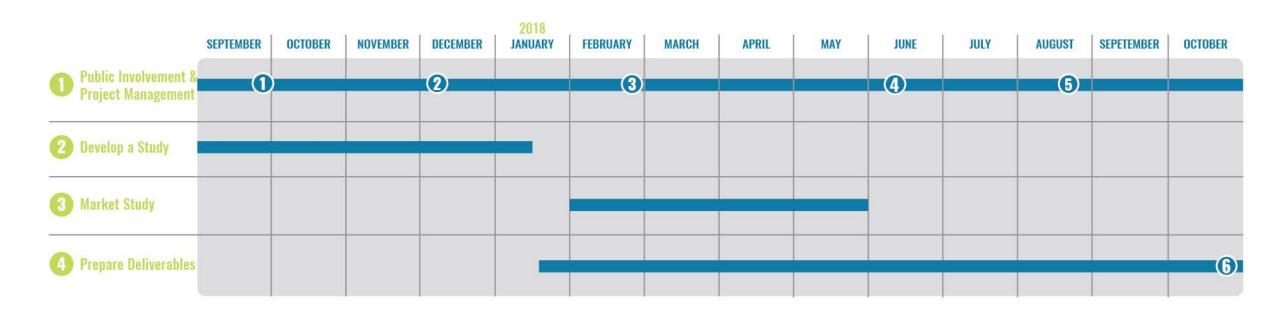
CREATE A COMMUNITY-BASED VISION AND ACTION PLAN TO GUIDE IMPROVEMENTS IN THE STUDY AREA

PRODUCE **RECOMMENDATIONS** ON DESIGN, TRANSPORTATION, AND PUBLIC POLICY, AND A GUIDING **ACTION PLAN**



SCHEDULE

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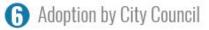






Presentation to City
 Council

5 Public Workshop #3



WHAT HAVE WE DONE SO FAR?

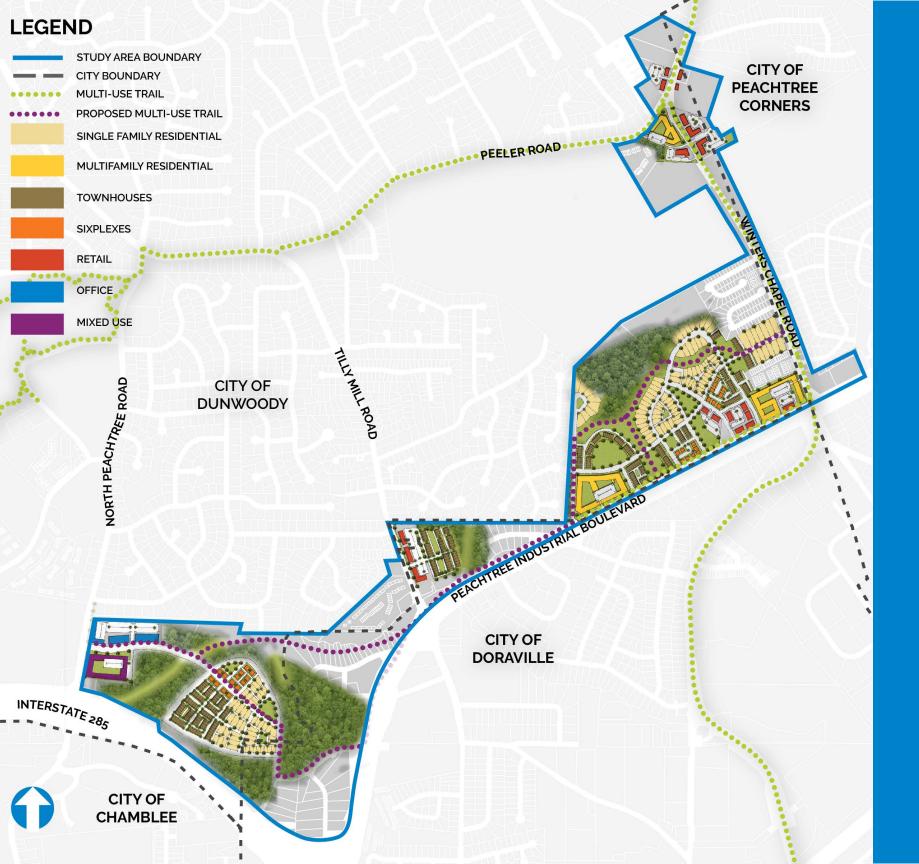
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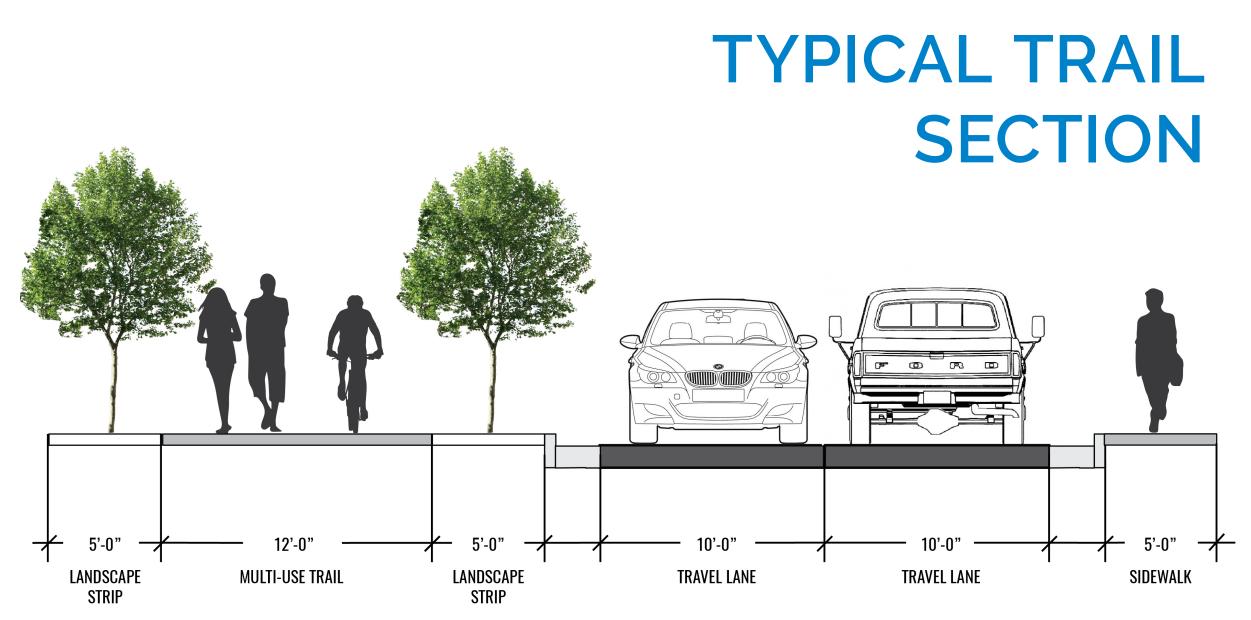
MEETING #1

DECEMBER 2017

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ORIGINAL CONCEPT PLAN



Above is a proposed street section concept for our study area. This street includes a dedicated 12'-0" multi-use trail with landscaping, two 10'-0" travel lanes and a 5'-0" standard sidewalk. Pedestrian scaled lighting will be used where appropriate at 40'-0" on center.

FEEDBACK

- INCORPORATE NEW AFFORDABLE UNITS INTO NEW DEVELOPMENTS
- CONCERNS ABOUT THE AMOUNT OF IMPERVIOUS SURFACE — NANCY CREEK HAS SOME ISSUES WITH FLOODING
- OPEN/GREEN SPACE AND TRAILS WERE MET WITH POSITIVE COMMENTS
- CONCERNS THAT ADDITIONAL COMMERCIAL
 DEVELOPMENT WILL ADD MORE NOISE, LIGHT, AND
 TRAFFIC TO SURROUNDING RESIDENTIAL AREAS

FEEDBACK

- INCORPORATE MORE OFFICE/INDUSTRIAL ALONG PEACHTREE INDUSTRIAL BLVD
- DESIRE FOR "CLASS A" OFFICE SPACE
- LESS RESIDENTIAL DENSITY IS PREFERRED
- NEIGHBORHOOD-LEVEL RETAIL AND SERVICES
- OWNER-OCCUPIED PREFERRED OVER RENTER-OCCUPIED



MEETING #2

#14.

FEBRUARY 2018

"STARTING FROM SCRATCH"



FEEDBACK

- APARTMENTS ARE FINE AS LONG AS THEY ARE UP TO DATE
- SIDEWALKS NEEDED ON ACCESS ROAD
- TRAIL CONNECTIVITY IMPORTANT
- MAINTAIN AFFORDABILITY IN DUNWOODY
- TOWNHOMES ALONG WINTERS CHAPEL RD
- WIDENING WINTERS CHAPEL RD WITH TURN LANE AT PEACHTREE INDUSTRIAL BLVD
- SENIOR HOUSING & SENIOR CENTER
- DUNWOODY GLEN CAN STAY FOR NOW
- FACELIFT OF EXISTING RETAIL, PEELER RD
 a WINTERS CHAPEL RD



MARKET STUDY

- ADDRESSED COMMUNITY QUESTIONS AND FEEDBACK REGARDING THE VIABILITY OF NEW DEVELOPMENT IN THE STUDY AREA.
- FORECASTED THE DEMAND FOR AND PRICING OF NEW FOR-SALE AND RENTAL HOUSING.
- CONSIDERED MARKET IMPACTS OUTSIDE THE STUDY AREA.





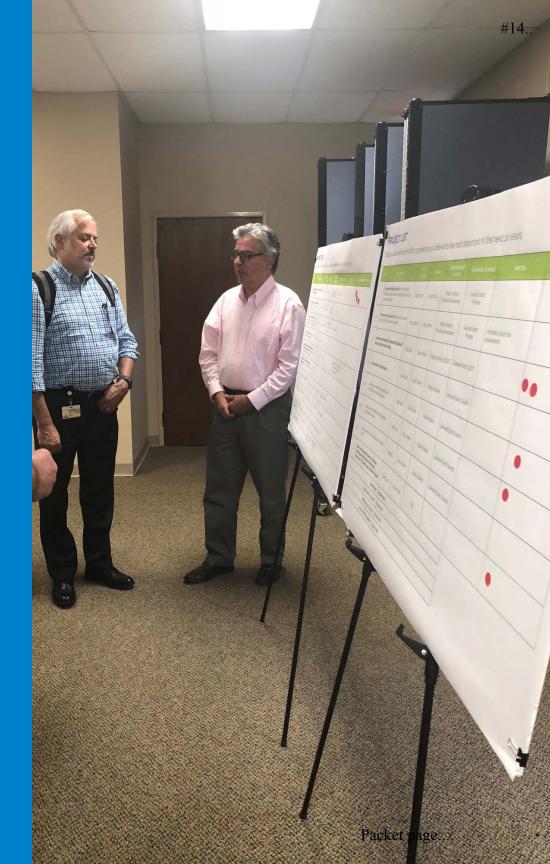
MEETING #3

AUGUST 2018

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FEEDBACK

- THE CONCLUSION THAT REDEVELOPMENT WOULD NOT HAPPEN WITHIN THE NEXT DECADE WAS MET POSTIVELY BY RESIDENTS AND AFFORDABLE HOUSING SUPPORTERS.
- PROJECTS RECEIVING TOP PRIORITY INCLUDE REDEVELOPING OF PEELER RD AT WINTERS CHAPEL RD AND INCREASING LIGHTING ALONG STREETS AND OTHER PUBLIC AREAS.
- NEED TO INCLUDE CURRENT APARTMENT RESIDENTS IN PUBLIC INPUT AS THIS PLAN IS IMPLEMENTED.



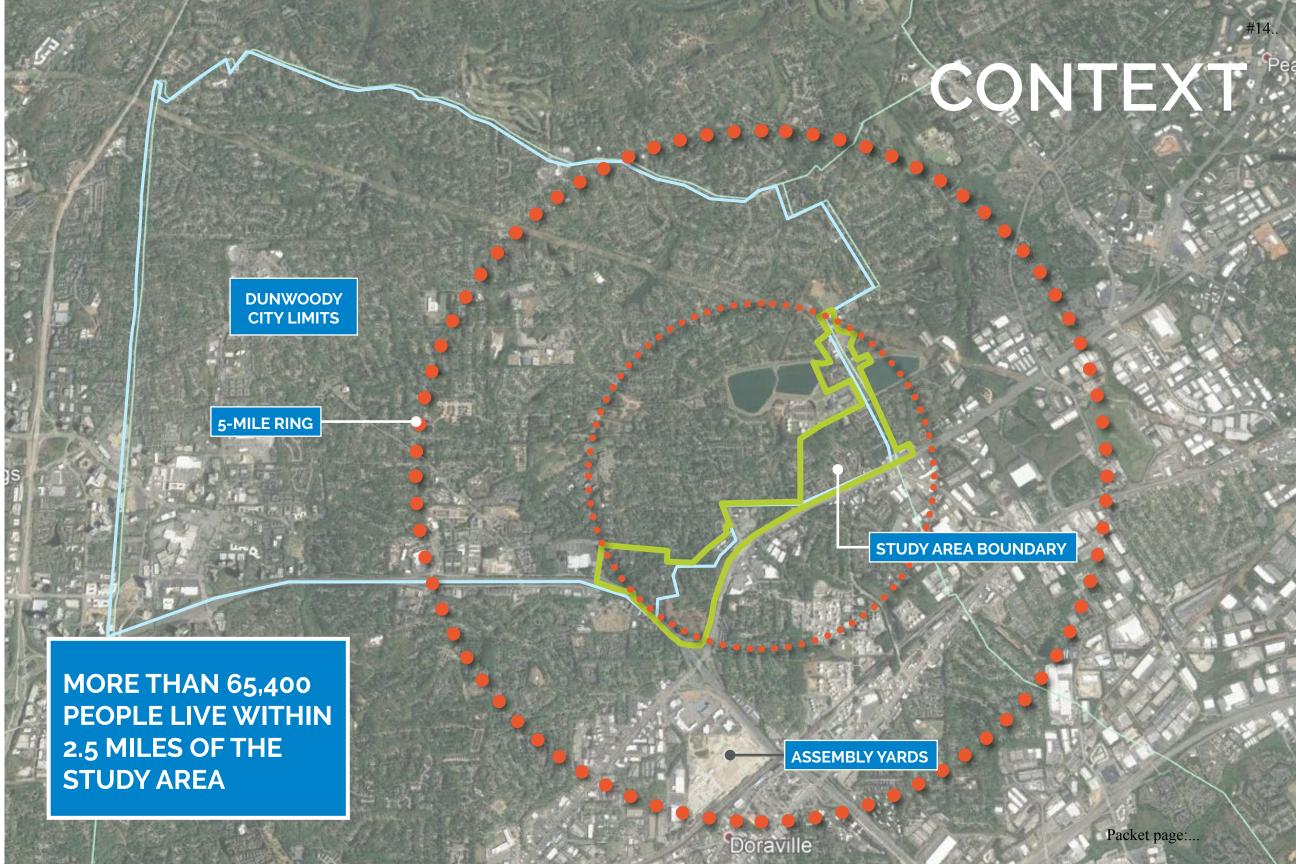
MARKET STUDY

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WHO LIVES HERE? **CITY OF DUNWOODY**

STUDY AREA

32.3 average age

average household size 3.0

42% households with children

\$48,606 Median household income





2.3 average household size

29% households with children

\$93,051 Median household income



of families live below the poverty line

LAND VALUES

- AVERAGE DIGEST VALUE OF ALL <u>TAXABLE</u> PROPERTY:
 \$104,000,000 (OR, \$337,100 PER ACRE)
- RESIDENTIAL PROPERTY VALUES ARE MODEST:
 - \$204,000 / SINGLE-FAMILY HOME
 - \$178,100 / TOWNHOME
 - \$116,800 / CONDOMINIUM
- DEVELOPED COMMERCIAL PROPERTIES ARE VALUED AT \$625,000 PER ACRE
- 64% OF THE TAXABLE VALUE IN THE STUDY AREA ARE **APARTMENTS**

EXISTING HOUSING MARKET

- ESTIMATED 2017 MEDIAN HOME VALUE IN DUNWOODY: \$435,200. THIS IS MORE THAN DOUBLE THE REGIONAL MEDIAN.
- 35% OF OWNER-OCCUPIED HOUSING IS VALUED ABOVE \$500,000, WHILE LESS THAN 8% IS VALUED BELOW \$200,000.
- HALF OF THE CITY'S EXISTING APARTMENT INVENTORY IS LOCATED WITHIN THE STUDY AREA.
- MONTHLY RENTS RANGE FROM \$800 TO \$1,546, AND AVERAGE \$1,260 PER MONTH. COMPARED TO THE REGION, RENTS ARE HIGHER IN DUNWOODY.

EXISTING HOUSING MARKET

- SALES PRICES FOR NEW FOR-SALE HOMES HAVE INCREASED DRAMATICALLY SINCE 2012.
- THE AVERAGE, <u>NEW SINGLE FAMILY HOME</u> IS NOW APPROACHING \$900,000. THE AVERAGE, <u>NEW TOWNHOME</u> NOW EXCEEDS \$500,000.
- LACK OF CONSTRUCTION HAS IMPACTED EXISTING HOME RESALE VALUES. LAST YEAR, THE MEDIAN SALES PRICE FOR ALL PROPERTY SOLD IN THE CITY WAS OVER \$470,000.

RETAIL + OFFICE MARKET

- MORE THAN 20 MILLION SF OF RETAIL SPACE EXISTS WITHIN 10 MILES OF THE STUDY AREA.
- WITHIN THE STUDY AREA, ABSORPTION OF RETAIL HAS <u>SLOWED</u> TO 100,000 SF ANNUALLY SINCE 2010.
- RETAIL VACANCY RATES ARE HIGHER AND MARKET RENTS ARE BELOW PRE-RECESSION LEVELS.
- NEAREST 4 OFFICE SUB-MARKETS CONTAIN 112.4 MILLION SF OF LEASABLE OFFICE SPACE.
- OCCUPANCY HAS INCREASED BY MORE THAN 14.6 MILLION SF SINCE 2000.

WHAT DOES THIS MEAN?

- THE HIGH COST OF EXISTING HOUSING SUGGESTS **AN OPPORTUNITY** TO INTRODUCE HIGHER VALUED SINGLE FAMILY AND TOWNHOME PRODUCTS IN THE AREA.
- MOST AREA APARTMENT COMPLEXES ARE **OPERATING AT POTENTIALLY HIGH (AND INCREASING) PROFITABILITY.**
- NEW FOR-SALE HOUSING IN THE STUDY AREA WOULD NEED TO BE **CONSERVATIVELY PRICED**.
- THE STUDY AREA <u>WOULD NOT</u> BE A STRONG RETAIL LOCATION, UNLESS INTEGRATED WITHIN A MIXED USE DEVELOPMENT.

WHAT DOES THIS MEAN?

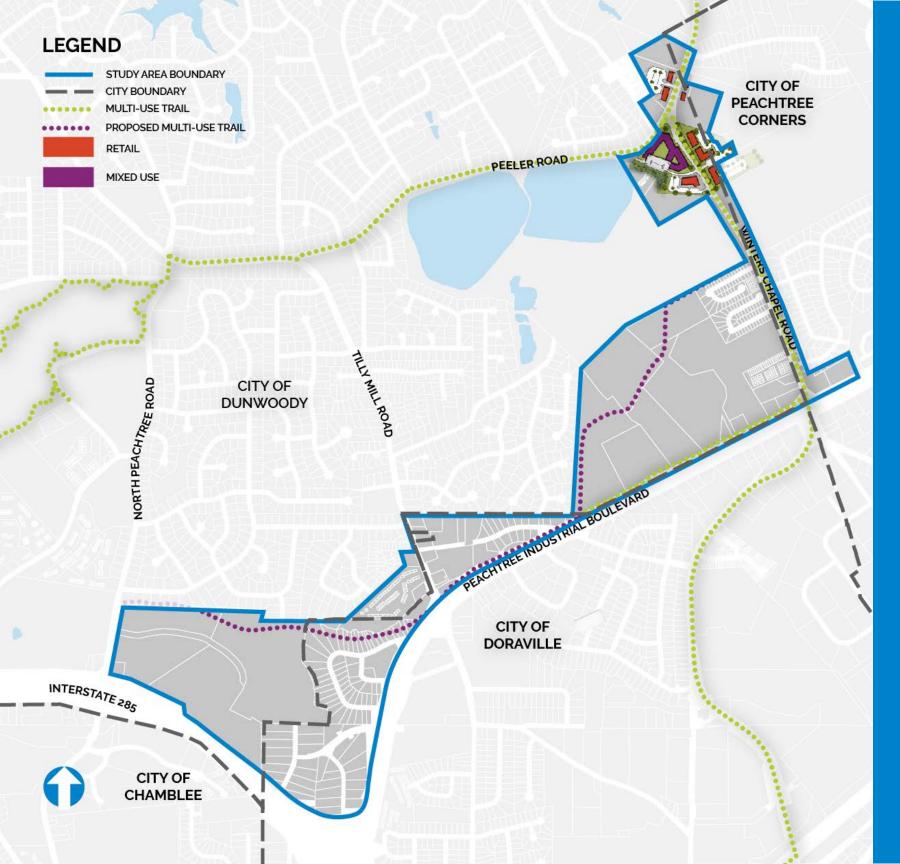
- AS AN OFFICE LOCATION, <u>THE STUDY AREA WOULD BE</u> <u>COMPARABLE TO PROPERTIES IN NEARBY NORCROSS AND</u> <u>PEACHTREE CORNERS</u>, WHERE DENSITIES AND RENTS ARE NOT SUFFICIENT TO SUPPORT HIGHER SITE DEVELOPMENT COSTS.
- TO ACQUIRE ALL THE APARTMENT COMPLEXES IN THE AREA FOR REDEVELOPMENT IS COSTLY - **\$208 MILLION** OR **\$1.1 MILLION PER ACRE** OR **\$102,800 PER UNIT.** (FIGURES INCLUDE SITE ASSEMBLY <u>AND</u> DEMO.)
- AT CURRENT VALUES, MOST ALTERNATIVE LAND USES FOR REDEVELOPMENT DO NOT RETURN ENOUGH LAND VALUE TO RECOVER THOSE HIGH COSTS. **MIXED USE IS THE EXCEPTION.**

RECOMMENDATIONS & PROJECTS

KEY RECOMMENDATIONS

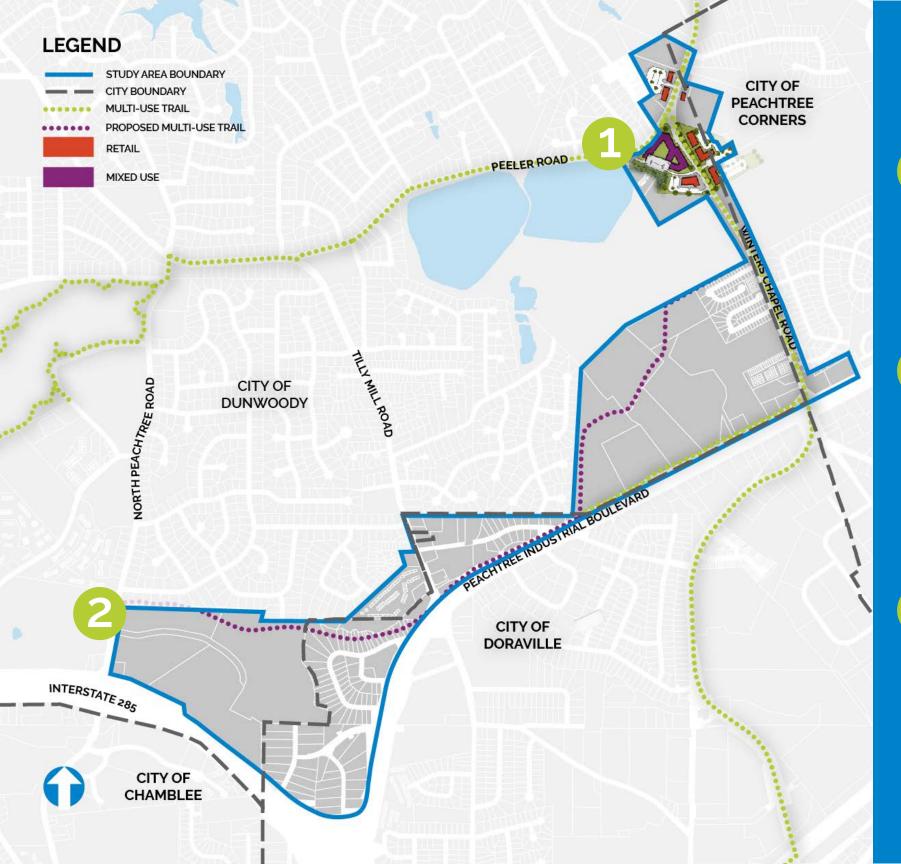
- CREATE A FRAMEWORK FOR FUTURE DEVELOPMENT IF/
 WHEN IT COMES
- KEEP EXISTING AND FUTURE HOUSING IN THAT AREA AFFORDABLE TO MEDIUM - TO LOWER- INCOME RESIDENTS
- IMPROVE PEDESTRIAN SAFETY ALONG PEACHTREE
 INDUSTRIAL BOULEVARD
- SUPPLEMENT THE PLANNED TRAIL SYSTEM WITH MORE GREENWAY TRAILS

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FRAMEWORK PLAN

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#14.

REDEVELOP INTERSECTION OF PEELER ROAD AND WINTERS CHAPEL ROAD

CREATE MIXED-USE DEVELOPMENT NEAR THE ENTRANCE OF DUNWOODY VILLAGE

CREATE A TAX-ALLOCATION DISTRICT



PEELER ROAD @ WINTERS CHAPEL ROAD

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ALTERNATIVE A

158 MULTIFAMILY UNITS

140,100 SF RETAIL

774 PARKING SPACES



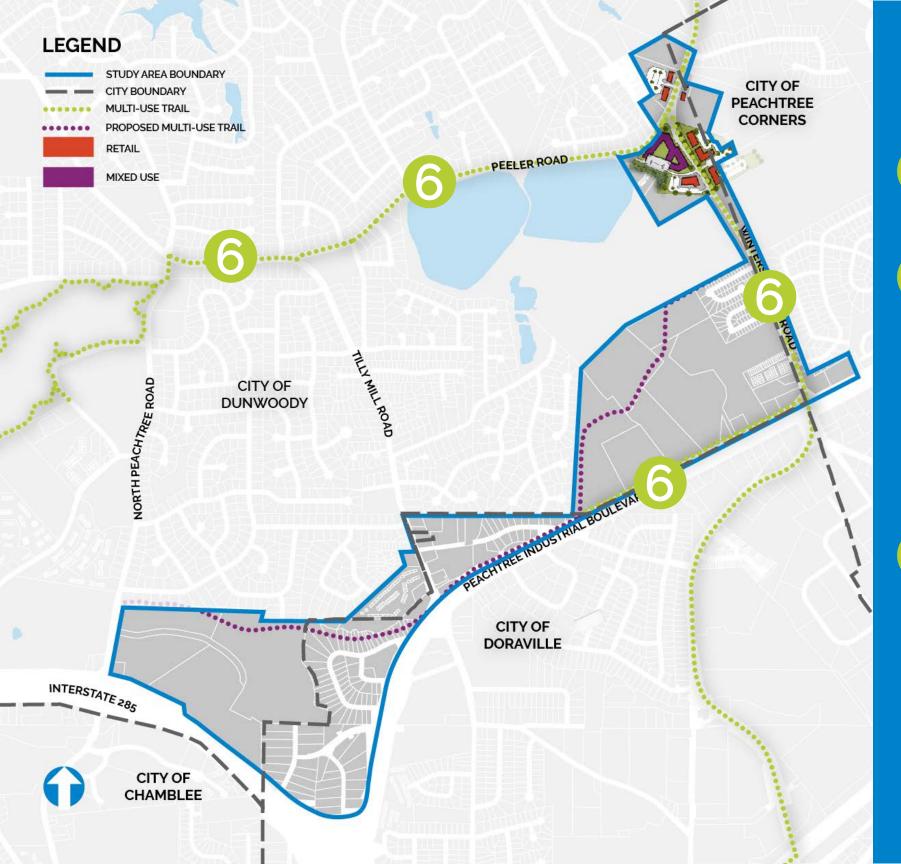
WINTERS CHAPEL ROAD @ PEELER ROAD

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ALTERNATIVE B

94,500 SF RETAIL

541 PARKING SPACES

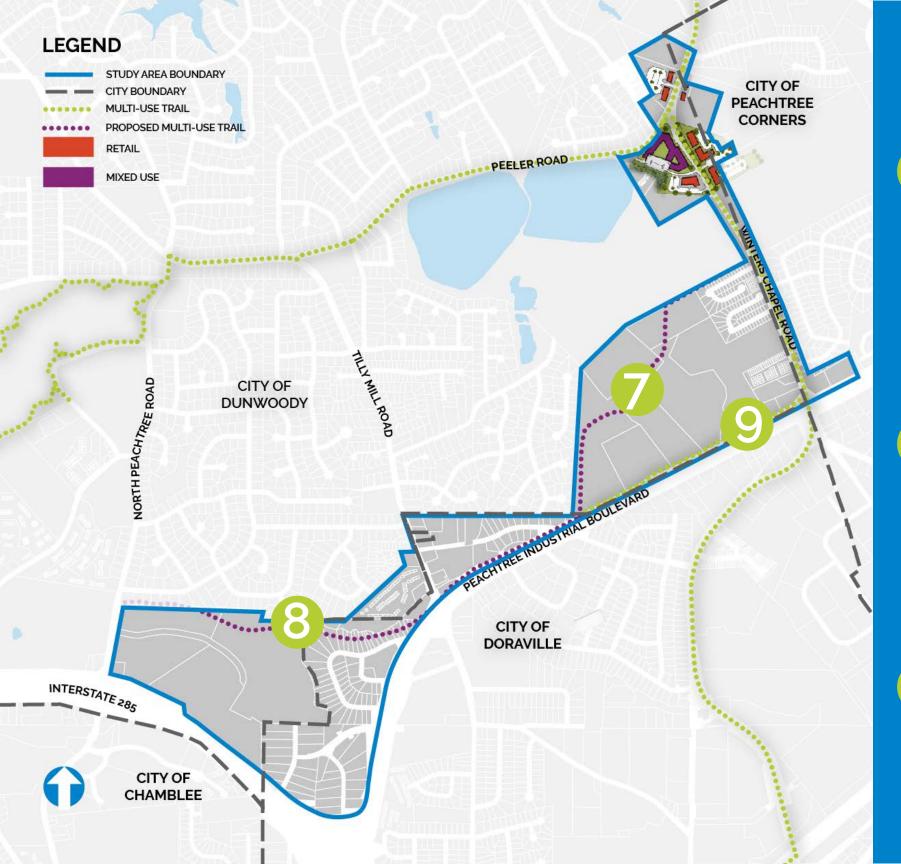


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4 REZONE PARCELS, AS NEEDED

RETAIN THE PRESENCE OF NATURALLY-OCCURRING AFFORDABLE HOUSING IN THE AREA

IMPLEMENT ALL MULTI-USE TRAILS PLANNED OR PROGRAMMED THROUGH PREVIOUS PLANNING EFFORTS

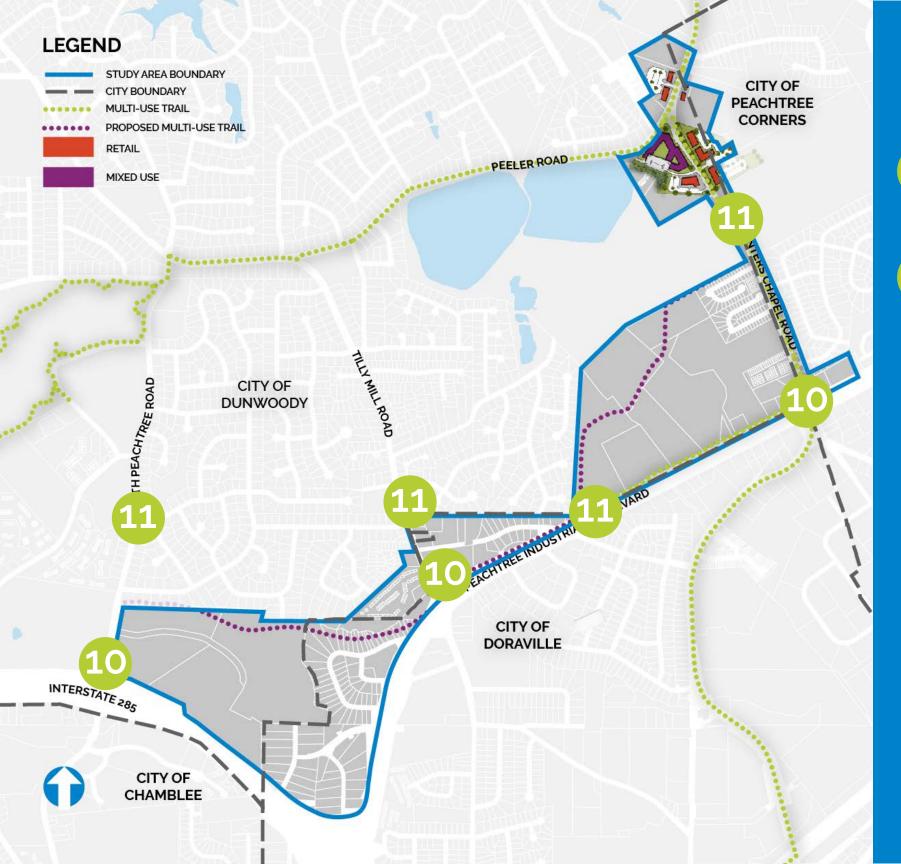


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CONSTRUCT MULTI-USE TRAIL TO RUN BEHIND DEKALB COUNTY WATERWORKS AND CONNECT TO THE ACCESS ROAD

CONSTRUCT MULTI-USE TRAIL TO FOLLOW THE CREEK FROM I-285 TO N. PEACHTREE ROAD

LANDSCAPE ACCESS ROAD BESIDE THE BRIDGE



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10 INTERSECTION IMPROVEMENTS

1 WORK WITH GEORGIA POWER TO INCREASE LIGHTING

INTERSECTION IMPROVEMENT EXAMPLES

WEST

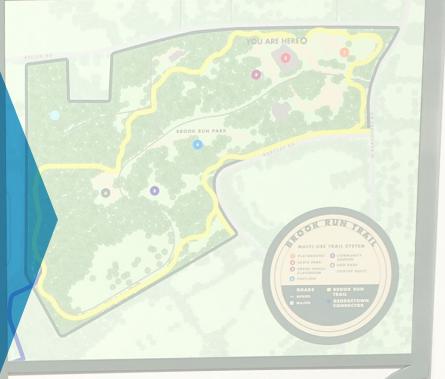
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INTERSECTION IMPROVEMENT EXAMPLES

THANK YOU! ANY QUESTIONS?



TRAIL ETIQUETTE AND INFORMATION

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ALL BIRE/ BLADE RIDLES REQUIRED TO WEAR HELMET
KEEP BIGHT AND PASS ON IEPT
ATOP AT ALL INTERSECTIONS. TEAL CROSSES ROADY

+ REPORT CRIMINAL ACTIVITY TO DURWOODY POLICE AT \$1

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