



4800 Ashford Dunwoody Road  
Dunwoody, Georgia 30338  
dunwoodyga.gov | 678.382.6700

## **MEMORANDUM**

**To:** Mayor and City Council

**From:** Brent Walker, Parks and Recreation Director

**Date:** December 9 2019

**Subject:** **Approval of Contract for Parks and Right of Way Maintenance**

### **ITEM DESCRIPTION**

Staff recommends awarding Contract 19-04, Parks and Right of Way Maintenance to Tri Scapes Inc.

### **BACKGROUND**

In an effort to maintain the expanding park system and continue our level of service, RFP 19-04 was solicited and the following were the responses for a three year contract with a one year renewal option for Parks and Right of Way Maintenance:

Firm	Year 1	Year 2	Year 3	Year 4 (optional)	Total
Optech	\$ 1,040,000	\$ 1,070,000	\$ 1,100,000	\$ 1,130,000	\$ 4,340,000
Yellowstone	\$ 842,000	\$ 867,260	\$ 893,277	\$ 920,076	\$ 3,522,613
Russell Landscape	\$ 746,020	\$ 769,095	\$ 792,885	\$ 817,410	\$ 3,125,410
Ashford Gardeners	\$ 1,344,800	\$ 1,344,800	\$ 1,412,300	\$ 1,412,300	\$ 5,514,200
<b>Tri Scapes</b>	<b>\$ 1,030,755</b>	<b>\$ 1,053,755</b>	<b>\$ 1,080,755</b>	<b>\$ 1,105,755</b>	<b>\$ 4,271,020</b>
Brightview	\$ 1,433,423	\$ 1,476,425	\$ 1,520,719	\$ 1,566,339	\$ 5,996,906

The RFP Review Team, composed of the Public Works Director, Parks and Recreation Director, and the Parks Operation Manager, reviewed proposals and feel that Tri Scapes Inc. will be able to provide the desired level of service. The combined scores are below:

Firm	MDS	BW	GN	Total/300 Possible
Optech	83	92	76	251
Yellowstone	82	81	88	251
Russell Landscape	76	72	50	198
Ashford Gardeners	74	58	49	181
<b>Triscapes</b>	<b>87</b>	<b>83</b>	<b>90</b>	<b>260</b>
Brightview	50	30	30	110

Denis Shortal Mayor  
Eric Linton, ICMA-CM City Manager  
Sharon Lowery, CMC City Clerk

Pam Tallmadge City Council Post 1  
Jim Riticher City Council Post 2  
Doug R. Thompson City Council Post 3

Terry Nall City Council Post 4  
Lynn Deutsch City Council Post 5  
John Heneghan City Council Post 6

Packet page:...



4800 Ashford Dunwoody Road  
Dunwoody, Georgia 30338  
dunwoodyga.gov | 678.382.6700

## **RECOMMENDATION**

Staff respectfully requests that Council: (1) award Purchasing Contract 19-04, Parks and Right of Way Maintenance to Tri Scapes Inc. (2) authorize staff to provide funding for the contract through the Parks Operational Repair and Maintenance Budget.

**Denis Shortal** Mayor  
**Eric Linton, ICMA-CM** City Manager  
**Sharon Lowery, CMC** City Clerk

**Pam Tallmadge** City Council Post 1  
**Jim Riticher** City Council Post 2  
**Doug R. Thompson** City Council Post 3

**Terry Nall** City Council Post 4  
**Lynn Deutsch** City Council Post 5  
**John Heneghan** City Council Post 6

Packet page:...