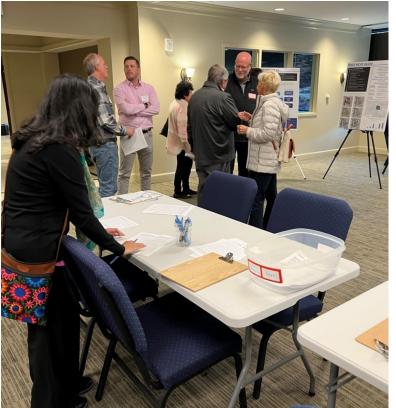


WHERE WE ARE

STRATEGIC ANALYSIS **INPUTS INTO** TARGET REAL ESTATE **DEVELOPMENT PROGRAM SCENARIO PLANNING** MARKET ANALYSIS **CREATE DEVELOPMENT SUPPLY & DEMAND** AND BENCHMARKS **CONCEPT PLAN** Retail & Food & **SCENARIOS &** Beverage Services **PROGRAM** TRENDS IN **REAL ESTATE DEVELOPMENT LAND USE** Multi-Family Office & **EVALUATION &** & **REFINED** Residential Innovation **POSITIONING SCENARIO** FINANCIAL **PARAMETERS** Parks & Culture & TOURISM, Recreation Entertainment **STRATEGIC DEMOGRAPHICS IMPLEMENTATION ACTIONS** & EMPLOYMENT Packet page:.Dunwoody

Open House & Online Engagement



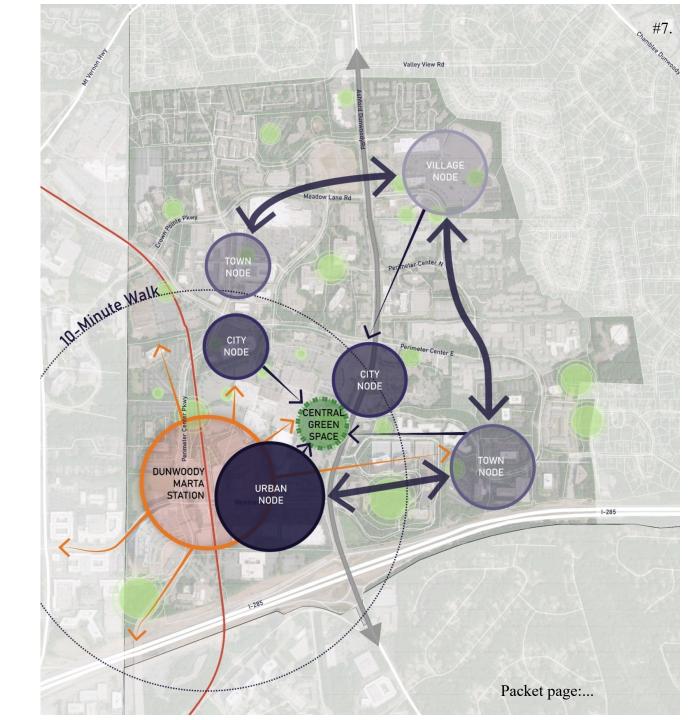




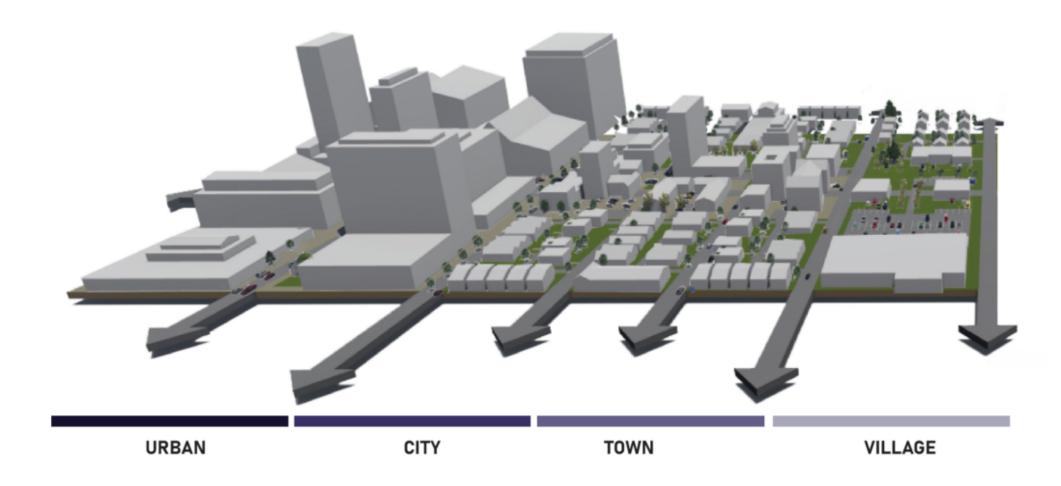
Final Engagement Takeaways

- Most community members were supportive of the Edge City 2.0 nodes and their locations throughout the study area.
- A couple of participants suggested that more single-family housing (both attached and detached products) should be accommodated within the village, town, and city nodes. The comments also indicate the participants prefer ownership over rental products.
- The three catalytic project opportunities were well-received. A couple of participants specifically referenced that greenspace will be a great benefit for pets. Two commenters cited a need for benches to be incorporated in greenspaces and along walkways.
- Community members are excited about the Edge City 2.0 scenario and its potential to create more opportunities to travel using alternative modes (walking, biking, or taking transit). Participants expressed a desire for connectivity between the small greenspaces found throughout the study area.

- Higher intensity development
 focused near the Dunwoody
 MARTA station with lower intensity
 development in the northern and
 eastern portions of the study area
- Consistent with the proposed development program
- Aligned with stakeholder preference



DEVELOPMENT SCALE

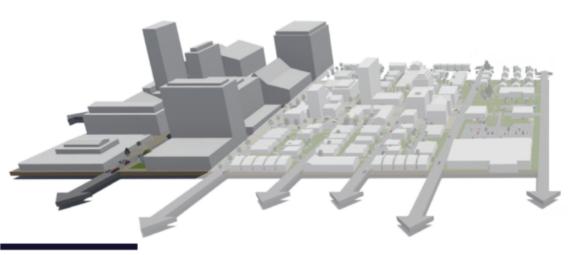


URBAN NODE

Development Mix RESIDENTIAL RETAIL

Residential Mix

Stacked Flats Apartments Condos



URBAN





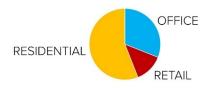






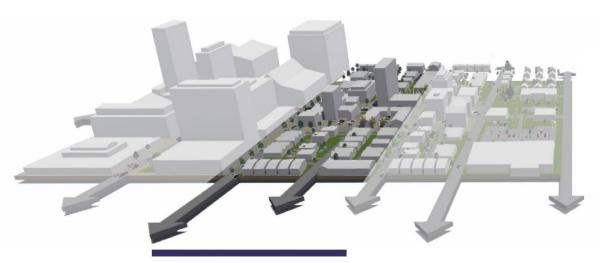
CITY NODE

Development Mix



Residential Mix

Townhomes Stacked Flats Condos Age-Restricted Units



CITY





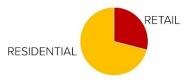






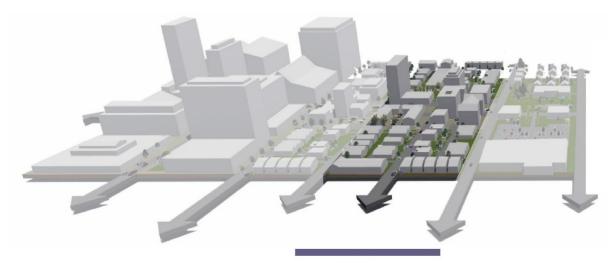
TOWN NODE

Development Mix



Residential Mix

Townhomes
Age-Restricted Units
Compact Detached
Cluster Homes
Urban Bungalows



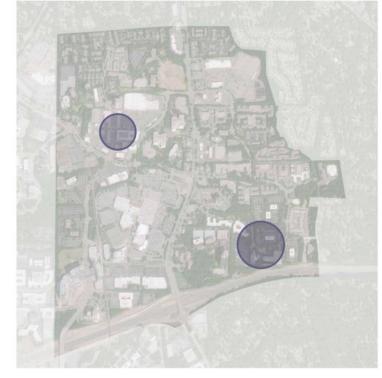
TOWN





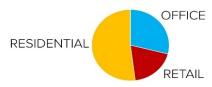






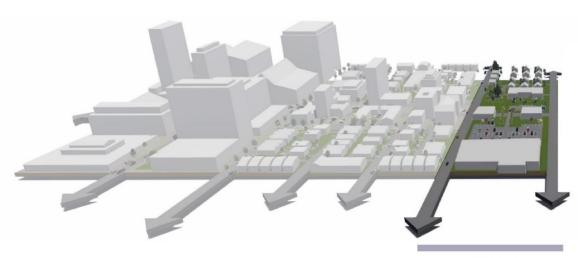
VILLAGE NODE

Development Mix



Residential Mix

Townhomes Compact Detached Cluster Homes Stacked Flats Age-Restricted Unites



VILLAGE

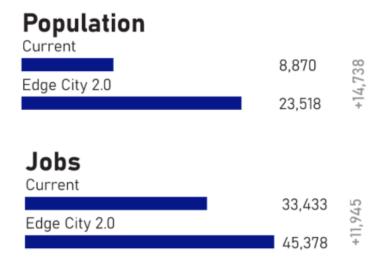


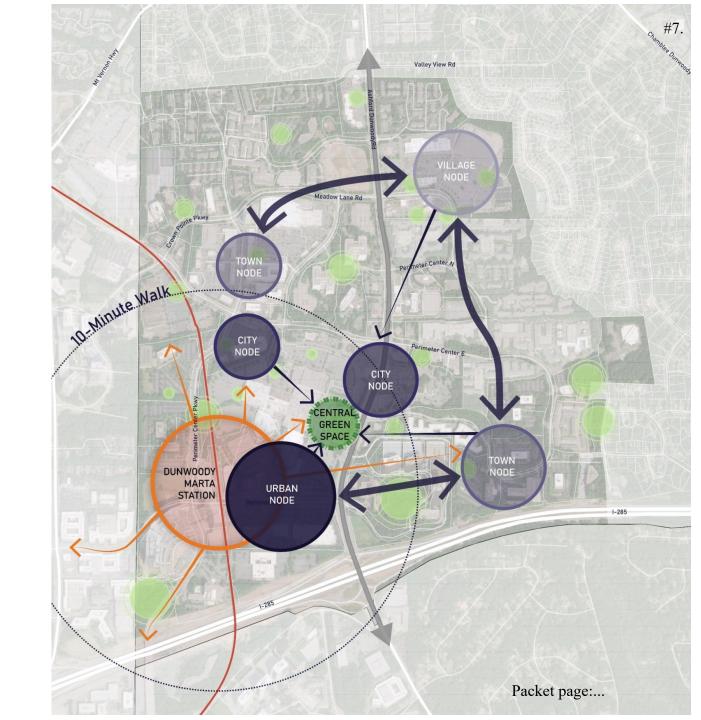












Building Area: Office

Current

8.50 M sf

Edge City 2.0

10.84 M sf

+

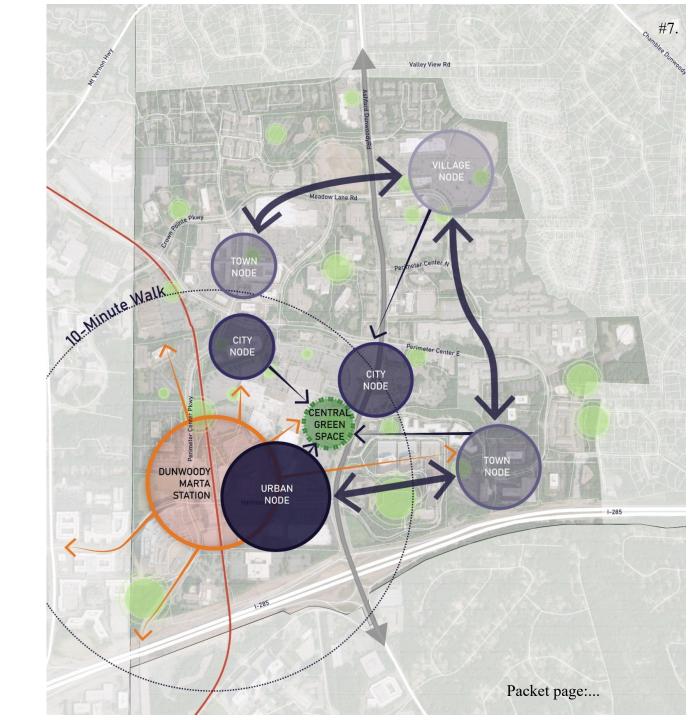
Building Area: Retail

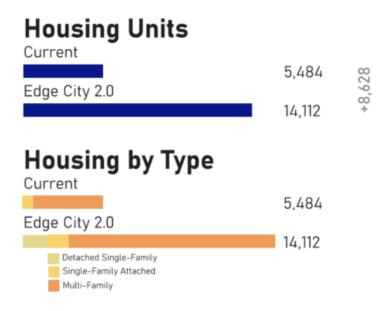
Current

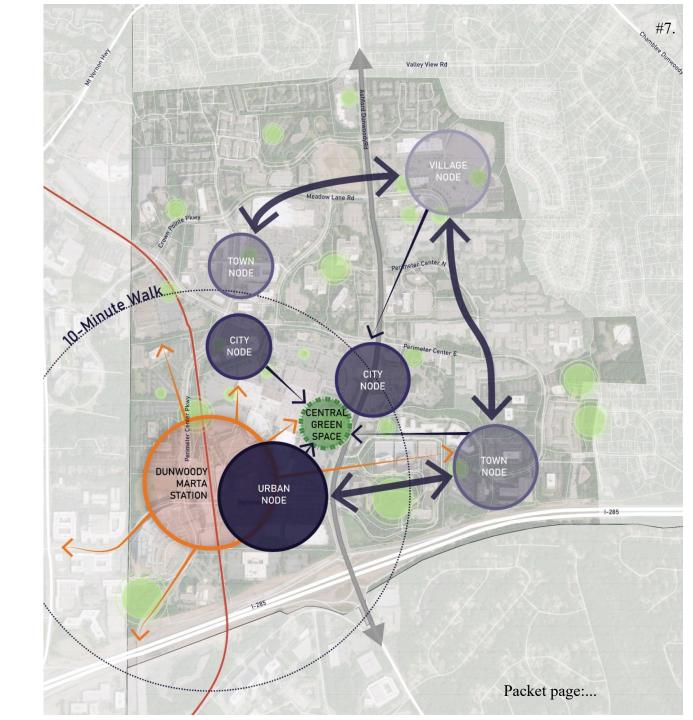
3.50 M sf

Edge City 2.0

4.85 M sf







HOW ECONOMIC IMPACTS OCCUR

Induced Business Impacts

Indirect Business Impacts



Ex. Further shifts in spending on food as a consequence of increased suppliers.

Direct Economic Effects

Ex. Changes in sales for suppliers to the directly-affected new business.

Ex. New business located in study area creates jobs

TYPES OF ECONOMIC IMPACTS

TYPE DEFINITION

Jobs



The total number of new jobs created.

Personal Income (including Wages)



The increased pay levels and/or additional workers hired resulting from a growth in business revenue.

Property Values



Increased property values reflecting the generated income and wealth.

Value Added (or Gross Regional Product)



The sum of wage income and corporate profit generated in the study area. (Some corporate profit may go elsewhere).

Business Output



The gross level of business revenue, which pays for the costs of material and labor, as well as generating net business income (profits).

ECONOMIC IMPACT ESTIMATES

at Build-Out Annual (\$2022)









HOTEL/MOTEL EXCISE TAX \$2 Million



CONSTRUCTION YEARS CREATED: 23,875 (Equal to 1,194 Full-time Jobs for 20 years)



ANNUAL PROPERTY TAX GENERATED \$5.6

Million
(at full build out)

ECONOMIC IMPACT ESTIMATES

at Build-Out Annual (\$2022)

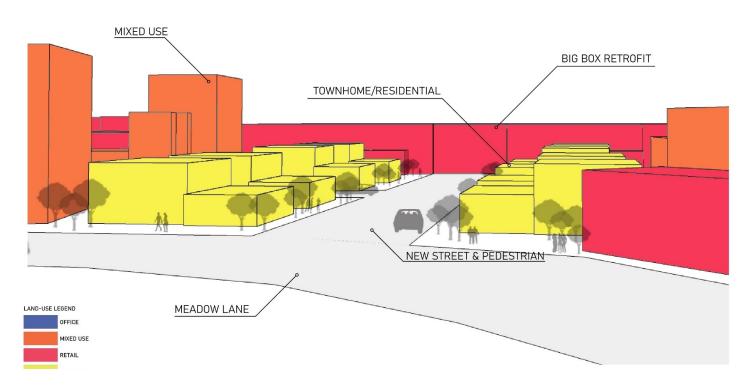
Top 5 industries to experience positive financial impact.

Industry	Annual Impact Output Full Build-Out
Retail - Food and beverage stores	\$55,457,093
Other real estate	\$32,091,598
Hotels and motels, including casino hotels	\$24,094,708
Employment services	\$9,842,084
Management of companies and enterprises	\$9,533,391

CATALYTIC PROJECTS + INITIATIVES



REDEVELOPMENT FACILITATION



- Retrofit Big Box Parcels
- Leverage existing infrastructure and available land to create palatable density and walkable spaces

PERIMETER VILLAGE CONCEPT



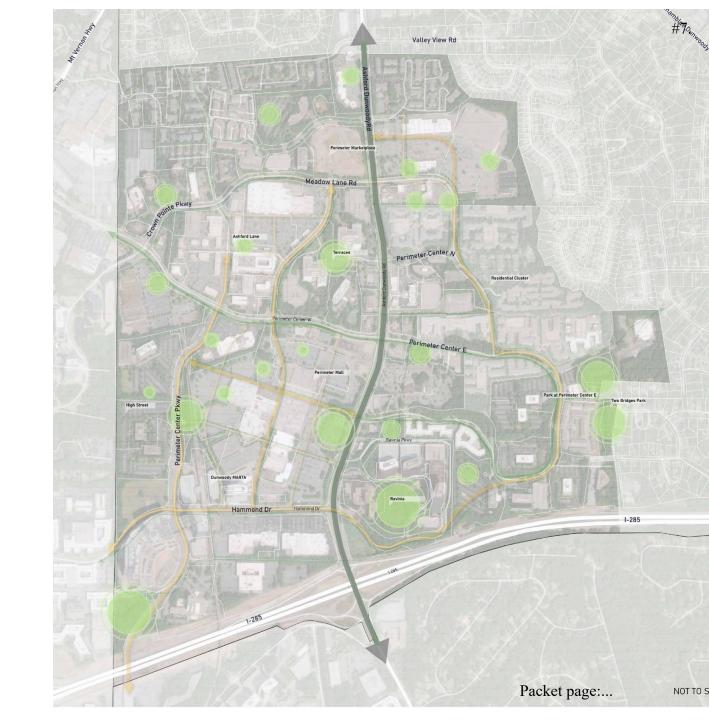




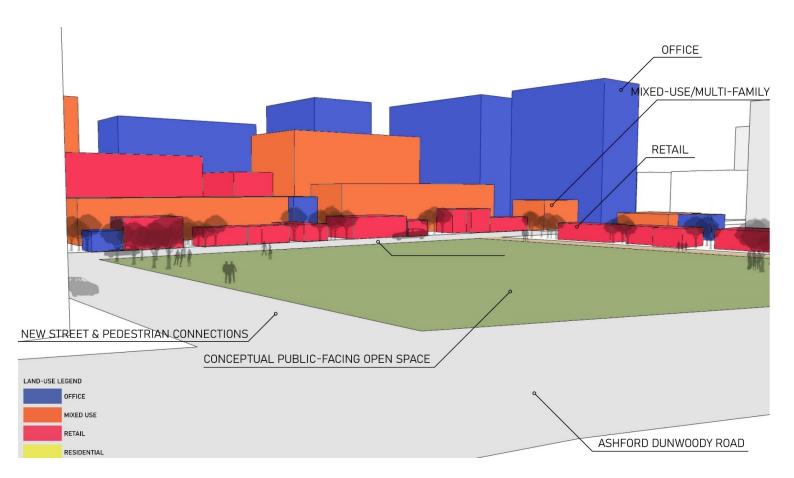
Packet page:...

PRIORITIZE NEW OPEN SPACE

- Central, programmed
 greenspace in walking distance
 to MARTA and higher density
 development
- Pockets of greenspace in surrounding neighborhoods
- Provides elevated quality of life, promoting health, wellness, and overall connectivity



CENTRAL GREEN SPACE CONCEPT



- Leverages land currently occupied by parking lots
- Adjacent to new, higher density development, yielding daily usership
- Promote Perimeter Center as a destination locally and regionally

CENTRAL GREEN SPACE CONCEPT

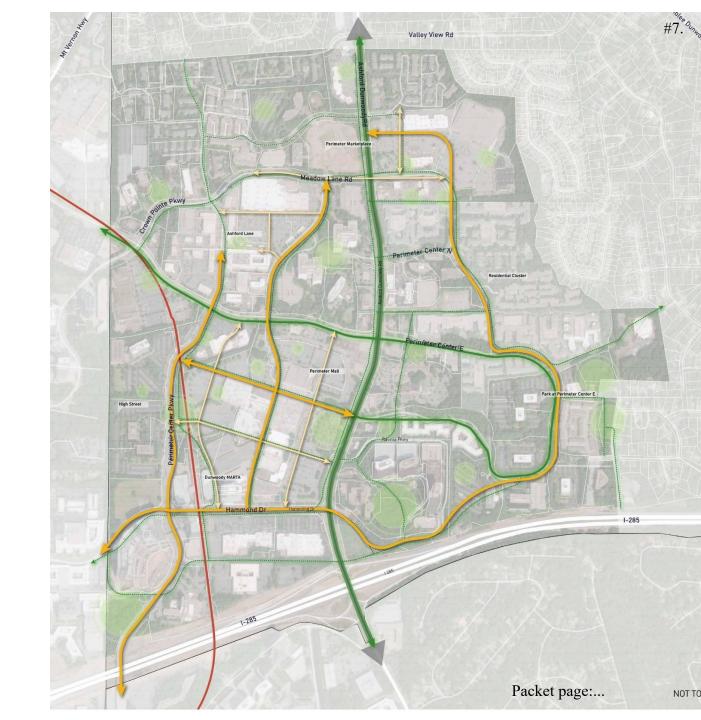




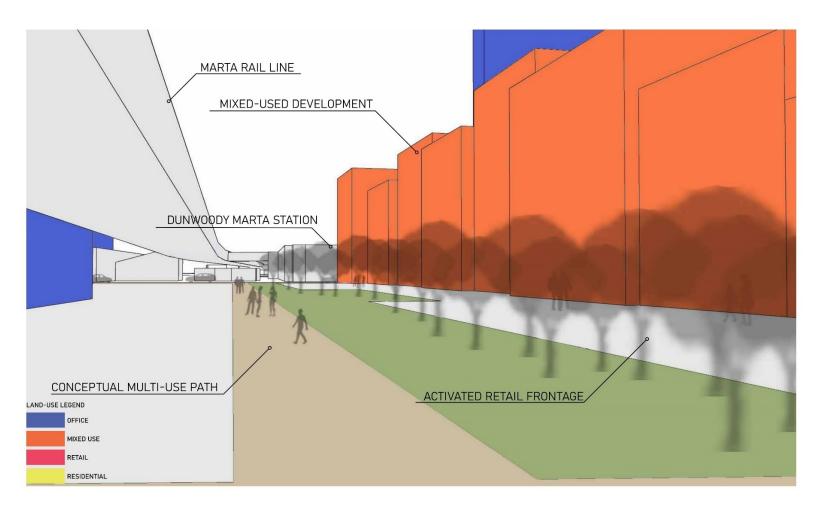


CREATE CONNECTIONS

- A safe and extensive bicycle and pedestrian network to better connect newly established neighborhoods and nodes and to complete last mile trips from the MARTA for those who use transit
- A street grid to alleviate Ashford-Dunwoody congestion and promote greater walkability

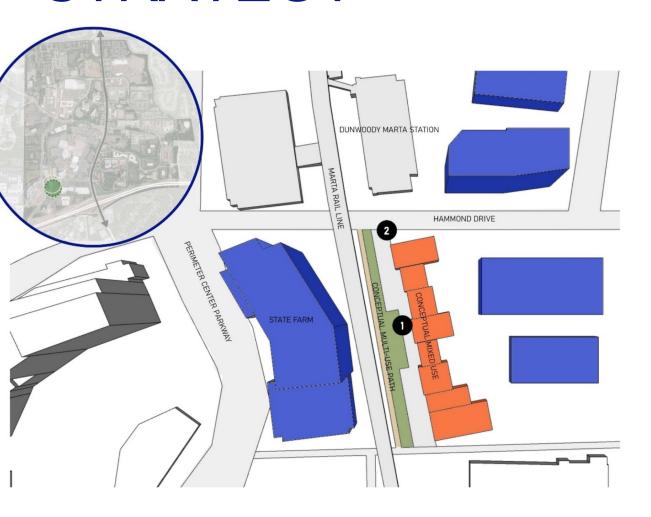


MULTI-USE PATH CONCEPT



- Creates alternative bicycle & pedestrian routes
- Provides last mile connectivity for transit-riders
- Provides economic development opportunity for trail-facing and trail-adjacent businesses

MOBILITY STRATEGY







NEXT STEPS

NEXT STEPS

- Continued Stakeholder Consensus-building
 - Annual "State of the Edge"
 - Developer tours and forums quarterly
 - Visit and engage with other "sister" cities
- Master Plan Effort
 - Development Of Node Master Plans
 - Participate in MARTA TOD Study
- Zoning Regulation Updates
 - Perform Zoning Diagnostic
- Trail Implementation (post PATH Study)
- Park Programming Study

QUESTIONS?