

**STATE OF GEORGIA  
CITY OF DUNWOODY**

**RESOLUTION 2023-03-XX**

**A RESOLUTION TO APPOINT A MEMBER TO THE DEVELOPMENT  
AUTHORITY FOR THE CITY OF DUNWOODY, GEORGIA**

**WHEREAS** the City of Dunwoody is authorized by the City Charter to create boards, commissions and authorities as the Mayor and City Council deem necessary; and

**WHEREAS,** the Mayor and City Council have created the Dunwoody Development Authority by Ordinance 2009-01-11. The Authority consists of a seven-member board with staggered four-year terms; and

**WHEREAS,** the Mayor and City Council had previously appointed Greg Killeen as a member of the Development Authority to a four-year term expiring December 31, 2022, and

**WHEREAS,** the position occupied by Greg Killeen as a member of the Development Authority has become vacant. The Mayor and City Council wish to appoint Mike Herman as a member of the Development Authority to fill the expired term of Greg Killeen.

Mike Herman.....expiring December 31, 2026

**WHEREAS** this Resolution shall become effective upon its adoption.

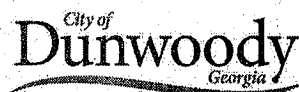
**NOW THEREFORE BE IT RESOLVED** by the Mayor and City Council of the City of Dunwoody while in regular session on March 13, 2023, at 6:00 pm that Mike Herman is appointed as a member of the City of Dunwoody Development Authority to serve for the designated term of office as stated above.

Approved:

\_\_\_\_\_  
Lynn P. Deutsch, Mayor

Attest:

\_\_\_\_\_  
Sharon Lowery, City Clerk  
(SEAL)



# APPLICATION FOR APPOINTMENT

4800 Ashford Dunwoody Road | Dunwoody, GA 30338

Phone: (678) 382-6700 | Fax: (678) 382-6701

The Dunwoody City Council believes that citizens bring valuable insights and are a skilled resource in the community. The Council encourages all citizens to consider becoming involved in the city government by serving on a Board, Commission, or Committee. Applications are accepted throughout the year.

To be considered for an appointment to a municipal board, commission, or committee, please complete and submit the following application and send it with a resume to the City Clerk, Sharon Lowery. Applications and resumes may be submitted by e-mail to [sharon.lowery@dunwoodyga.gov](mailto:sharon.lowery@dunwoodyga.gov), by fax to (770) 396-4705, or by mail to 4800 Ashford Dunwoody Road, Dunwoody, GA 30338.

## \* Applicant Information

|  |   |           |
|--|---|-----------|
| Name: Mike Herman                              |   |           |
| Address: 1685 Durrett Way, Dunwoody, GA 30338  |   |           |
| Phone: [REDACTED]                              | Cell: [REDACTED]                            |           |
| Email: mherman@mdhpartners.com                 |   |           |
| Place of Employment: MDH Partners              | Occupation Commercial real estate executive |           |
| How long have you been a resident of Dunwoody? | 17 Years                                    | 10 Months |

## \* Board / Commission / Committee for which you would like to be considered

|   |   |
|---|---|
| <input type="checkbox"/> Alcohol License Review Board                 | <input checked="" type="checkbox"/> Development Authority |
| <input type="checkbox"/> Art Commission                               | <input type="checkbox"/> Planning Commission              |
| <input type="checkbox"/> Audit Committee                              | <input type="checkbox"/> Sustainability Committee         |
| <input type="checkbox"/> Board of Ethics                              | <input type="checkbox"/> Urban Redevelopment Agency       |
| <input type="checkbox"/> Construction Board of Adjustment and Appeals | <input type="checkbox"/> Zoning Board of Appeals          |
| <input type="checkbox"/> Discover Dunwoody                            |   |
| <input type="checkbox"/> No preference, I just want to volunteer!     |   |

## \* Interest and Experience (Please also attach or submit a resume)

|   |
|---|
| Why are you interested in serving on a board / commission / committee?  |
| My wife and I chose Dunwoody in 2005 as the place we wanted to raise our kids. I believe Dunwoody is the best community in metro Atlanta, but I also believe it has a lot of unrealized potential.  |
| What experience do you possess that would be of benefit to a board / commission / committee?  |
| I have 20 years of experience in commercial real estate. Before I stepped down in mid-2020, I was the Chief Financial Officer at MDH Partners ( <a href="http://www.mdhpartners.com">www.mdhpartners.com</a> ), a real estate private equity firm entrusted with nearly \$1 billion of institutional capital. I have a deep understanding of real estate development and finance. |

## \* Terms & Conditions

*I hereby attest that all statements and information provided in this application are true to the best of my knowledge. I understand that I may be interviewed prior to consideration for appointment.*

*I hereby agree that if appointed to serve as a member of a City of Dunwoody Board, Commission, or Committee, I will spend my time, skills, and energy on the goals and mission of the Board, Commission, or Committee including preparation for meetings. Furthermore I agree that, if appointed, my term will be governed by the By-laws of the Board, Commission, or Committee to which I am appointed.*

*I understand that if appointed, I will make an effort to attend all meetings and must attend at least two-thirds of the scheduled meetings in order to remain a member in good standing.*

Applicant's Name: Michael L. Herman

Applicant's Signature:

Date: 12/2/2022

**Submit!**

Packet page:...

## Contact

mherman@mdhpartners.com

[www.linkedin.com/in/mikehermanatl](http://www.linkedin.com/in/mikehermanatl) (LinkedIn)

[www.mdhpartners.com](http://www.mdhpartners.com) (Company)

# Mike Herman

Managing Director at MDH Partners  
Atlanta Metropolitan Area

## Experience

### MDH Partners

8 years 9 months

Managing Director - Operations  
May 2020 - Present (2 years 8 months)  
Atlanta, Georgia, United States

Oversees key aspects of the company's internal operations, promoting the MDH team's overall efficiency and effectiveness, as well as ensuring the quality and consistency of data delivered to investors and other stakeholders.

Chief Financial Officer  
April 2014 - May 2020 (6 years 2 months)  
Greater Atlanta Area

MDH Partners was founded in 2005 and is named for M.D. Hodges, a legendary Atlanta industrial developer. From 2014 to 2018, we assembled a 14 million SF portfolio of industrial properties across the Southeast US, in a joint venture with Bain Capital Real Estate. We sold that portfolio to an affiliate of Blackstone in late 2018, and in 2019 we launched our first discretionary fund, raising \$350 million from a select group of institutional investors .

### Jamestown

6 years 1 month

Director - Asset Management  
January 2011 - March 2014 (3 years 3 months)  
Atlanta, GA

Responsible for leading the development of a new carrier-neutral interconnection facility ("Meet Me Room") and operating business at 325 Hudson Street, a 240,000 RSF telecom carrier hotel & office building in New York City. Portfolio also includes 1250 Broadway, a 39-story, 770,000 RSF office tower at the SE corner of W. 32nd Street in Midtown Manhattan, and 245 First Street, a two-building 300,000 RSF office and lab complex in Cambridge, MA.

- Previously responsible (2011-12) for Jamestown's Washington, DC portfolio, including: (1) Georgetown Renaissance Portfolio (primarily retail); (2) Madison

Hotel; (3) Madison Office Building (aka 1155 15th Street); (4) "Congressional Square" development site in the Capitol Riverfront district; and (5) 733 10th Street NW (office).

- Led the successful \$20+ million repositioning and subsequent \$140 million sale of the Madison Hotel to Loews Hotels & Resorts, closed January 2013.
- Led the successful \$2+ million repositioning of the Madison Office Building, including the replacement of 144 windows with tenants in place, in 2012.

#### Vice President - Acquisitions

March 2008 - January 2011 (2 years 11 months)

Atlanta, GA

Responsibilities include cash flow modeling, investment return analysis, structuring joint-venture partnerships, presenting investment theses to the Investment Committee, conducting due diligence, negotiation of purchase and sale contracts, and developing asset management strategy.

- Closed the \$160 million recapitalization of a portfolio of 6 grocery-anchored shopping centers, totaling approximately 1.2 million SF, in a JV with Weingarten Realty Investors (NYSE: WRI) in October 2009.
- Closed the \$123 million acquisition of the Madison Hotel and an adjacent 98k RSF office building (1155 15th Street) in downtown Washington, DC, in January 2011.

#### Extended Stay Hotels

Director of Acquisitions and Development

2005 - 2007 (2 years)

Sourced deals, conducted underwriting, and coordinated financing of hotel acquisitions for the dominant player in the mid-price extended-stay lodging sector (over 680 company-owned hotels with approximately 76,000 rooms).

- Played a key supporting role in the \$8.0 billion sale of the company to The Lightstone Group.
- Closed a total of 18 property acquisitions in 15 transactions, representing over \$200 million of capital investment.

#### M.D. Hodges

Development and Investment Manager

2002 - 2005 (3 years)

Managed development activity at Huntcrest, a 416-acre mixed-use project located in Gwinnett County, GA; prepared financial analyses for industrial development projects and for office & industrial acquisition underwriting.

- Played a key supporting role in the \$400+ million sale of the company to ING Clarion.

Carl Walker, Inc.  
Assistant Project Manager  
1998 - 2000 (2 years)

Performed structural calculations and directed preparation of construction drawings for a national engineering firm specializing in the planning and design of parking facilities.

Price Waterhouse  
IT Consultant  
1996 - 1998 (2 years)

Contributed as a member of a large project team to the development of the PW\*STARS client-server software. STARS provides integrated contracts, logistics, and settlement support for major petroleum refining companies.

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## Education

Emory University - Goizueta Business School  
MBA, Finance · (2000 - 2002)

Rice University  
BSCE, Civil Engineering · (1992 - 1996)

Willoughby South High School  
· (1988 - 1992)