



MEMORANDUM

To: Mayor and City Council

From: Patrick Krieg, Lieutenant

Date: January 22, 2024

Subject: Approval of Two-Year Contract for LPRs, Surveillance Cameras, and Gunshot Detection in the PCID Area with Flock Safety

ACTION

Approve the Two-Year Contract for License Plate Readers, Surveillance Cameras, and Gunshot Detection in the PCID area with Flock Safety.

BACKGROUND/SUMMARY

Over the course of the last several years, the City of Dunwoody has made a considerable investment in technology to provide fixed License Plate Readers, Surveillance Cameras, and Gunshot Detection as crime fighting tools for the police department. These tools have proven to be extremely effective.

Many of the investments made in technology are in the Perimeter area. However, more is needed. The Perimeter Community Improvement District (PCID) has agreed to make a considerable investment into the safety and security of the Perimeter area.

This two-year contract with Flock Safety is a pilot program for the PCID to determine the effectiveness of these technological improvements and will be evaluated before the end of the contract to determine whether to renew the contract. The City of Dunwoody is under no obligation to renew the contract if the PCID declines to do so.

RECOMMENDATION

Staff recommends the City Council approve the Two-Year Contract for License Plate Readers, Surveillance Cameras, and Gunshot Detection with Flock Safety.



4800 Ashford Dunwoody Road
Dunwoody, Georgia 30338
dunwoodyga.gov | 678.382.6700

The cost for the two-year contract is \$173,350 and will be fully funded by the Perimeter Community Improvement District.

**Flock Safety + GA - City of Dunwoody -
Government**

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Scott Keller
scott.keller@flocksafety.com
404-585-7268



ORDER FORM

This order form (“**Order Form**”) hereby incorporates and includes the terms of the previously executed agreement (the “**Terms**”) which describe and set forth the general legal terms governing the relationship (collectively, the “**Agreement**”). The Terms contain, among other things, warranty disclaimers, liability limitations and use limitations.

This additional services Agreement will be effective when this Order Form is executed by both Parties (the “**Effective Date**”)

Customer: GA - City of Dunwoody - Government	Initial Term: 24 Months
Legal Entity Name: GA - City of Dunwoody - Government	Renewal Term: 24 Months
Accounts Payable Email: patrick.krieg@dunwoodyga.gov	Payment Terms: Net 30
Address: 4800 Ashford Dunwoody Rd Atlanta, Georgia 30338	Billing Frequency: Annual Plan - First Year Invoiced at Signing.
	Retention Period: 30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$80,000.00
Flock Safety LPR Products			
Flock Safety Falcon ®	Included	9	Included
Flock Safety Video Products			
Flock Safety Condor™ PTZ w/ LTE Service	Included	6	Included
Flock Safety Audio Products			
Flock Safety Raven ® - 1mi	Included	1	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Professional Services - Electrical Implementation Fee	\$1,250.00	6	\$7,500.00
Professional Services - Standard Implementation Fee	\$650.00	9	\$5,850.00
Subtotal Year 1:			\$93,350.00
Annual Recurring Subtotal:			\$80,000.00
Estimated Tax:			\$0.00
Contract Total:			\$173,350.00

*Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a “**Renewal Term**”) unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.*

Billing Schedule

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$93,350.00
Annual Recurring after Year 1	\$80,000.00
Contract Total	\$173,350.00

*Tax not included

Product and Services Description

Flock Safety Platform Items	Product Description	Terms
Flock Safety Falcon ®	An infrastructure-free license plate reader camera that utilizes Vehicle Fingerprint® technology to capture vehicular attributes.	The Term shall commence upon first installation and validation of Flock Hardware.
Flock Safety Raven®	An audio detection device that provides real-time alerting to law enforcement based on programmed audio events.	The Term shall commence upon first installation and validation of Flock Hardware.
Flock Safety Condor™	Flock's pan, tilt, zoom (PTZ) or fixed cameras which capture video footage with the option to stream live video, capture and view video recordings, and upload videos.	The Term shall commence upon first installation and validation of Flock Hardware.

One-Time Fees	Service Description
Installation on existing infrastructure	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.

FlockOS Features & Description

FlockOS Features	Description
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By executing this Order Form, Customer represents and warrants that it has read and agrees to all of the terms and conditions contained in the previously executed agreement.

The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Customer: GA - City of Dunwoody - Government

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

PO Number: _____