



4800 Ashford Dunwoody Road
Dunwoody, Georgia 30338
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MEMORANDUM

To: Mayor and City Council

From: Michael Smith, Public Works Director

Date: June 16, 2025

Subject: **Contract Extension with Triscapes for Road and Stormwater Maintenance**

ACTION

Authorize the Mayor, City Manager, or designee to execute all documents necessary and proper for a one-year contract extension with Triscapes, Inc. for road and stormwater maintenance.

SUMMARY

In August 2022, the City Council approved an annual road and stormwater maintenance contract with Triscapes based on yearly rates established through a competitive bid process by the City of Milton. The original contract contained a renewal provision with an annual cost escalation of 1.5% through September 2025. The current annual rate for two crews with 7 total people and equipment is \$782,250.

Triscapes has provided a proposal to extend the contract for an additional year at a cost of \$860,420. The proposed cost reflects current market rates based on higher inflation over the 5 years since the original pricing was submitted and is consistent with the rates that other nearby cities have competitively procured for the same services. The new rate would apply to the last 3 months of 2025 resulting in a \$20,000 increase for the current fiscal year spread between the Public Works general fund budget and the Stormwater Utility fund budget.

RECOMMENDED ACTION

Authorize the Mayor, City Manager, or designee to execute all documents necessary and proper for a one-year contract extension with Triscapes, Inc. for road and stormwater maintenance.

Company Address	1200 Bluegrass Lakes Parkway Alpharetta, GA 30004 United States	Created Date	6/11/2025
		Quote Number	00010843
		Opportunity Owner	Lindy Blount
Reference	City of Du - Public Works, Extension of Two Crews (2025-2026)	Opportunity Owner Email	lindy@triscapes.com
Prepared By	Lindy Blount	Contact Name	Michael Smith
Bill To Name	City of Dunwoody--Public Works, 2022-2025	Ship To Name	City of Dunwoody--Public Works, 2022-2025

Product	Line Item Description	Quantity	UOM	Unit Price	TSI Total Price
ENH Lump Sum	Annual Contract Price, October 1, 2025-September 30, 2026	1.00	LS	\$860,420.00	\$860,420.00
Total Price					\$860,420.00

Proposal Notes

Proposal Notes

This document certifies that Tri Scapes LLC agrees to exercise the contract extension for 2025-2026, as specified on pg. 8 of the current contract:

"Upon mutual written agreement of both parties, which agreement shall specify at a minimum the applicable pricing for each year, this Agreement may be further extended to automatically renew on an annual basis for two (2) additional years, terminating completely without renewal on September 30, 2027."

One Year Extension Pricing: The original contract pricing (for 2020-2025) was set in 2020. Cumulative Inflation over this period has been 23.6%. Tri Scapes' price escalation over the same time period was 1.5%. Therefore, Tri Scapes requests a 10% increase for the 2025-2026 service year.

The above pricing represents the annual cost of services with the 10% increase applied.

Additional Specifications:

1. Supplemental Equipment Pricing:
 1. Asphalt Hotbox: \$2,500 per week
 2. Water Truck: \$1,500 per day
 3. Vac Truck: \$500 per hour
2. Emergency Response Rates (to coincide with Dunwoody Parks Rates):
 1. \$230 / hour (two man crew)

Scope of Work / Crew Size:

1. Crew Size:
 1. 2 Crews totaling 7 people (Crew One: 4 Members; Crew Two: 3 members)
2. Equipment:
 1. As outlined in the contracts

*Tri Scapes will pass material charges through to the City.

Packet page:...

*****NOTE: Prices good for 15 Days*****