

MEMORANDUM

- To: Mayor and City Council
- From: Mike Carlson, Chief of Police
- Date: July 14, 2025
- Subject: Axon Equipment

ACTION

Approve the purchase of 4 Axon fleet cameras, 10 body worn cameras, and 10 Taser 7's.

BACKGROUND/SUMMARY

With the growth of our department, we are in need of extra equipment to outfit our staff and have spare devices. I am requesting 10 Axon Body Worn cameras with a total cost of \$33,756.85 that will come out of General Fund R&M Software. I am also requesting 10 Taser 7's with a total cost of \$33,474.20 that will come out of SPLOST I. We currently have 4 vehicles that need to be equipped with the Axon Fleet III cameras. This will also come out of SPLOST I at a cost of \$41,318.86.

RECOMMENDATION

Staff recommends the City Council approve the funds to purchase this equipment.



Axon Enterprise, Inc. 17800 N 85th St. Scottsdale, Arizona 85255 United States VAT: 86-0741227 Domestic: (800) 978-2737 International: +1.800.978.2737

Q-656906-45820DP Issued: 06/12/2025 Quote Expiration: 08/31/2025 Estimated Contract Start Date: 10/15/2025 Account Number: 256283

	Dunwoody Police Dept GA 4800 Ashford Dunwoody Rd Atlanta, GA 30338-4897 USA	SHIP TO
Email:	Dunwoody Police Dept GA 4800 Ashford Dunwoody Rd Atlanta GA 30338-4897 USA	BILL TO

Drew Patterson Phone: +1 \$132038037 Email: dpatterson@axon.com Fax:	SALES REPRESENTATIVE		
Curtis Clifton Phone: 678-332-4499 Email: curtis.clifton@dunwoodyga.gov Fax: (770) 395-7792	PRIMARY CONTACT	Credit/Debit Amount: \$0.00	Mode of Delivery: UPS-GND

Quote Summary

\$41,318.86	ESTIMATED TOTAL W/ TAX
\$41,318.86	TOTAL COST
36 Months	Program Length

Discount Summary

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Payment Terms: N30

Q-656906-45820DP

Payment Summary		4	
Date	Subtotal	Tax	
Sep 2025	\$19,214.50	\$0.00	
Oct 2026	\$10,835.47	\$0.00	
Oct 2027	\$11,268.89	\$0.00	
Total	\$41,318.86	\$0.00	

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80401 80402	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA AXON FLEET 3 - ALPR LICENSE - 1 CAMERA AXON FLEET - LICENSE - REAL-TIME LOCATION, ALERTS, &	4 4 4	10/15/2025 10/15/2025 10/15/2025	10/14/2028 10/14/2028 10/14/2028
80402	AXUN FLEET - LIGENSE - REAL-TIME LUCATION, ALERTS, &	4	10/15/2025	10/14/
80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	8	10/15/2025	10/14/2028

Bundle Fleet 3 Advanced Fleet 3 Advanced Software

Fleet 3 Advanced Fleet 3 Advanced

Page 3

Bundle	Item	Description	OTY	Chinning I postion	Entimated Delivery Date
Fleet 3 Advanced	100989	AXON FI FET - CRADI EPOINT R020-C74+5YD NETCI OLID			Louinated Delivery Date
Elect 2 Advanced	101000		t	_	09/15/2025
	101926	AXON FLEET - TAOGLAS ANT - 5-IN-1 2CELL 2WIFI 1GNSS INT	4	4	09/15/2025
Fleet 3 Advanced	70112	AXON SIGNAL - VEHICI F	>	<u>،</u>	00/10/10/00
Fleet 3 Advanced	70004		4		GZ/07/GL/R/
A la Cada	00071	AAUN FLEET 3 - STANUARU 2 CAMERA KIT	4		09/15/2025
	686001.	AXUN FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	_		09/15/2025
A la Carte	70112	AXON SIGNAL - VEHICLE		. د	00/15/0005
A la Carte	70117	AYON SIGNAL - CADLE ACCEMPLY SIGNAL LINIT			C207IC1 100
A la Catta	70000	TAVON ORDER - CHOLE MOOENIDELI - ORGINAL UNIT	5		09/15/2025
	2002/	AXUN FLEET 3 - INTERIOR CAMERA INTERIOR MOUNT	2	-1	09/15/2025
A la Carte	72037	AXON FLEET 3 - INTERIOR CAMERA	2	4	00/46/0006

Delivery Schedule

Item	Description	50	Term	Unhundled	lict Prina	Not Dring	Cubtotol	T	
Program						HCCI IICE	JUDICIAI	Iax	Iotal
80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	4	15		\$108 00	00 103	PE 101 00	***	
Fleet3A	Elant 3 Advanced				\$100.00	\$01.00	\$3, 104.UU	\$0.00	\$5,184.00
- ICOWN	LIBELO MUAUINEO	4	36	\$406.02	\$248.69	\$248.69	\$35,811.36	\$0.00	\$35.811.36
A la Carte Hardware								40100	00,110,000
72037	AXON FLEET 3 - INTERIOR CAMERA	2			\$500 00	***	÷>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>	2000	
70112	AYONI CIGNIAL VIEWICI E	2			4000.00	\$0.00	\$0.00	\$0.00	\$0.00
		0			\$279.00	\$0.00	\$0.00	\$0.00	\$0.00
100989	NETCLOUD	-			\$1,449.00	\$0.00	\$0.00	\$0.00	\$0.00
72002	AXON FLEET 3 - INTERIOR CAMERA INTERIOR MOUNT	2			\$20 DD	C 20 00	¢10 00	***	***
70117	AYON CIGNIAL - CARLE ACCEMPLY CIGNIAL LINIT	3			WL0.00	00.070	\$40.00	\$0.00	\$40.00
A la Cate Warrantino	, איז אפוארר - העפרב אסאבואופרו - אופואאר טואון	u			\$25.00	\$25.00	\$75.00	\$0.00	\$75.00
A la valle Wallalles									
80385	AXON FLEET 3 - EXT WARRANTY - INTERIOR CAMERA	2	25		\$2.25	\$2 25	\$112 50	\$0.00	6110 00
80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	ω	25		\$1 28	\$1 28	00 202	\$0.00	00.200
Total					A1170	\$1.CU	\$20.00	\$U.UU	00.06¢
							\$41,318.86	\$0.00	\$41.318.86

Pricing

Item

All deliverables are detailed in Delivery Schedules section lower in proposal

Quote Unbundled Price: Quote List Price: Quote Subtotal:

\$68,988.38 \$46,332.86 \$41,318.86

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Bundle	ltem	Description			QTY
Fleet 3 Advanced	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF			4
Fleet 3 Advanced	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED			4
Warranties					
Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	4	09/15/2026	10/14/2028
Elect 3 Advanced	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	4	09/15/2026	10/14/2028
		AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	ω	09/15/2026	10/14/2028
A la Carte	80379	AVONI ELEET 3 EVT WADDANITY - INITEDIOD CAMEDA	2	09/15/2026	10/14/2028

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Shipping	
Locations	

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)		Location Number
	4800 Ashford Dunwoody Rd	Street
	Atlanta	City
	GA	State
	30338-4897	Zip
	USA	Country

Payment Details

Sep 2025						
Invoice Plan	Item	Description	Ot	Subtotal	Тах	Total
Add-On Payment 1	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	1	\$0.00	¢0 00	
Add On Davmont 1	70449			\$0.00	\$U.UU	\$0.00
Add-On Payment I	211.07	AXUN SIGNAL - VEHICLE	ω	\$0.00	\$0.00	\$0.00
Add-Un Payment 1	70117	AXON SIGNAL - CABLE ASSEMBLY - SIGNAL UNIT	ω	\$29 12	\$0 00	\$20 12
Add-On Payment 1	72002	AXON FLEET 3 - INTERIOR CAMERA INTERIOR MOUNT	2	\$15.53	\$0.00	617 73
Add-On Payment 1	72037	AXON FLEET 3 - INTERIOR CAMERA	2	\$0.00	\$0.00	¢10.00
Add-On Payment 1	80379	AXON SIGNAL - FXT WARRANTY - SIGNAL LINIT	201	00.00	0000	
Add On Daymont 1	00000			02.100	\$0.00	\$31.20
Add-On Payment I	200305	AXON FLEET 3 - EXT WARRANTY - INTERIOR CAMERA	2	\$43.68	\$0.00	\$43.68
Add-Un Payment 1	Fleet3A	Fleet 3 Advanced	4	\$13.904.93	\$0.00	\$13 904 93
True up	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	4	\$5.184.00	\$0.00	\$5 184 00
True up	Fleet3A	Fleet 3 Advanced	4	(\$0.04)	\$0 00	(\$0 0A)
Total				\$19.214.50	\$0.00	\$10 214 SD

Iotal	Aud-On Payment 3	Add On Payment 3	Add On Payment 3	Add On Payment 3	Add On Provident 3	Add On Designation	Add On Daymont 2	Add On Daymont 2	Add On Brymont 2	Oct 2026
	FleetsA	80385	8/2/9	12031	2002	10107	70112	20112	Item	-
	Fleet 3 Advanced	AXUN FLEET 3 - EXT WARRANTY - INTERIOR CAMERA	AXUN SIGNAL - EXT WARRANTY - SIGNAL UNIT	AXUN FLEET 3 - INTERIOR CAMERA	AXON FLEET 3 - INTERIOR CAMERA INTERIOR MOUNT	AXUN SIGNAL - CABLE ASSEMBLY - SIGNAL UNIT	AXON SIGNAL - VEHICLE	AXON FLEET - UKAULEPUINT R920-U/A+5YK NETULUUD	Description	
	4	2	ω	2	2	ω	ω	_	Qty	
\$10,835.47	\$10,738.47	\$33.73	\$28.79	\$0.00	\$11.99	\$22.49	\$0.00	\$0.00	Subtotal	
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Tax	
\$10,835.47	\$10,738.47	\$33.73	\$28.79	\$0.00	\$11.99	\$22.49	\$0.00	\$0.00	Total	

\$0.00 \$29.94 \$0.00 \$35.08 \$0.00 \$11,168.01					
		4	riber o Auvaliced	- IEEUAA	Total
			Elost 3 Advanced	Eloot2 A	Add_On Payment A
		2	AXON FLEET 3 - EXT WARRANTY - INTERIOR CAMERA	80385	Add-Un Payment 4
	\$29.94 \$0.	ω	AXUN SIGNAL - EXT WARRANTY - SIGNAL UNIT	00079	Aud-Oil Fayilient 4
		2	AAUN FLEEL 3 - IN ERIUK CAMERA	12031	Add On Desmont A
		-		70007	Add-On Payment /
		s	AXON FI FET 3 - INTERIOR CAMERA INTERIOR MOLINT	72002	Add-On Payment 4
		ω	AXON SIGNAL - CABLE ASSEMBLY - SIGNAL UNIT	11.1.07	Add-Un Payment 4
		c.		21101	
				70119	Add-On Dayment A
		-	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	100989	Add-On Payment 4
		Qty	Description	Item	IIIVOICE FIAII
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					UCT ZUZI
					0-1 0007

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\$11,268.89

\$0.00

\$11,268.89

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develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program. The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to ACEIP

Page 6

authorization remains effective until formally removed in accordance with this section or as otherwise agreed between the parties in the Agreement. to Customer or any third party arising out of or relating to Axon's acts or omissions as the partner of record. Customer has the right to opt out of this By accepting this Quote including Cradlepoint products, Customer designates and authorizes Axon as its partner of record for purposes of Cradlepoint Cradlepoint Terms and Conditions:

authorization at any time by providing prior written notification to both Axon and Cradlepoint. Upon such notification, the designation will be removed. This Subscription Term of this Quote whether directly from Cradlepoint, through Axon, or through any third-party vendor or distributor. Axon shall have no liability product renewals, support coordination, and other relevant functions. This designation applies to all Cradlepoint products acquired by Customer during the

prior to invoicing. Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

as described below. the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to (posted at https://www.axon.com/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement

6 Signature 6/12/2025 Acceptance of Terms: are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you Page 7 Date Signed

Packet page:...

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Axon Enterprise, Inc. 17800 N 85th St. International: +1.800.978.2737 Domestic: (800) 978-2737 VAT: 86-0741227 Scottsdale, Arizona 85255 United States

GEN. FUND REA SOFTWARE

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Estimated Contract Start Date: 10/15/2025 Quote Expiration: 08/31/2025 Account Number: 256283 Q-668732-45820DP Issued: 06/12/2025 Payment Terms:

Dunwoody Police Dept GA 4800 Ashford Dunwoody Rd Atlanta, GA 30338-4897 USA USA	SHIP TO
Dunwoody Police Dept GA 4800 Ashford Dunwoody Rd Atlanta GA 30338-4897 USA Email:	BILL TO
Drew Patterson Phone: +1 5132038037 Email: dpatterson@axon.com Fax:	SALES REPRESENTATIVE

Curtis Clifton Phone: 678-332-4499 Email: curtis.clifton@dunwoodyga.gov Fax: (770) 395-7792

Quote Summary

\$33,756.85	ESTIMATED TOTAL W/ TAX
\$33.756.85	TOTAL COST
28 Months	Program Length

Discount Summary

TOTAL SAVINGS	Average Savings Per Year
\$15,387.17	\$6,594.50

Mode of Delivery: UPS-GND Credit/Debit Amount: \$0.00

PRIMARY CONTACT

Payment Summary Date Sep 2025 Total Page 2 Subtotal \$33,756.85 \$33,756.85 Tax \$0.00 \$0.00 Q-668732-45820DP **Total** \$33,756.85 \$33,756.85 Packet page:...

Q-668732-45820DP

BUUDE	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	10	10/15/2025	860G/ 14/60
Bonia Lianna Brindla	~~~~			INI INI LULU	0207141120
Dasic License Duitule	/ 3840	AXON EVIDENCE - ECOM LICENSE - BASIC	10	10/15/2025	02/14/2028
A la Cata	OVVGL				VEI ITIEVED
A la valle	1 3449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	10	10/11/10/07	

Software

PAIMIC	Inani	Description	QIY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	10	→ ²	09/15/2025
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	11	4	00/46/2002
ARA Camera Bundle	100475		-	_	CZNZICI IGN
AD4 Califera Dullate	C//UUL	AXUN BUDY 4 - MAGNETIC DISCONNECT CABLE	1	-	09/15/2025
AB4 Camera Bundle	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	11	_	09/15/2025
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	 : د	. د	00/16/2002
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	_ ا د	. د	00/16/2020
AB4 Multi Bay Dock Bundle	71019	AXON RODY - DOCK POWERCORD - NORTH AMERICA	۔ ا د	x -	0911012020
Rody Worn Camera Multi-Ray Dock TAD Bundle	73200		. -		CZNZICI IEN
Body Wom Common TAD Brindle	1 3000	AXUN BUUY - TAP REFRESH 2 - DUCK MULTI BAY	-		02/01/2028
	/3310	AXON BODY - TAP REFRESH 2 - CAMERA	10	-	02/01/2028
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	1		02/14/2028
Body Worn Camera TAP Bundle	73309	AXON BODY - TAP REFRESH 1 - CAMERA	10		SCUC/VI/CU

Hardware Bundle

Item	Description	Qtv	Term	Unbundled	List Price	Net Price	Subtotal	Tav	7.
Program						1001 1100	Capitolal	Iax	IUtal
73843	TRUE UP – BWC UNL W/ TAP/MBD DOCK	27	-		\$35.85	A37 87	¢0£7 05	¢0 00	2002
73352		770	× -		www.ww	400.00	CG. 106¢	\$0.00	C6.196¢
		017			\$23.30	\$23.30	\$6,291.00	\$0.00	\$6,291.00
BWCaMMBUTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	_	28	\$136.20	\$34.65	\$34.65	\$970.20	\$0.00	\$970.20
BWCamTAP	Body Worn Camera TAP Bundle	10	28	\$77.48	\$32.47	\$32.47	\$9 091 60	\$0.00	\$0 no1 an
A la Carte Hardware									00,00
H00002	AB4 Multi Bay Dock Bundle	-			\$1.638.90	\$1.638.90	\$1 638 90	\$0.00	¢1 638 00
H00001	AB4 Camera Bundle	10			00 668\$	00 0082	00 00 8\$	\$0 00	C 000 00
A la Carte Software						4000.00	\$0,000.00	90.00	40,90
73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	10	28		\$5.13	\$5.13	\$1.436.40	\$0.00	\$1 43
BasicLicense	Basic License Bundle	10	28		\$15.40	\$15.61	\$4,370.80	\$0.00	\$4,370.80
Iotal							\$33,756.85	\$0.00	\$33.756.85

Delivery Schedule

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Pricing

Packet page:...

\$49,144.25 \$33,698.05 \$33,756.85

Quote Unbundled Price: Quote List Price:

Quote Subtotal:

Page 3

Q-668732-45820DP

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	H		DTV	Entimated Otat Data	Entimated End Data
Bundle	Item	Description	QIT	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	_	09/15/2026	02/14/2028
Body Worn Camera TAP Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	10	09/15/2026	02/14/2028

Shipping Locations

 Alloct	UIIY	State	Zip	Countr
4800 Ashford Dunwoody Rd	Atlanta	B۵	702128128505	

Payment Details

\$33,756.8	\$0.00	\$33,756.85				Total
\$1 538	00 02	\$1.638.90		AB4 Multi Bay Dock Bundle	H00002	Year 1
066 8\$	\$0.00	\$8,990.00	10	AB4 Camera Bundle		Teal I
\$9,091.	\$0.00	\$9,091.60	10	Body Worn Camera IAP Bundle	DVVCall1AP	Voor 1
\$970.	\$0.00	\$970.20	1	Body Worn Camera Multi-Bay Dock TAP Bundle	DWCalliviou Ar	Voor 1
\$4,370.	\$0.00	\$4,370.80	10	basic License bundle	DASICLICEISE	Voor 1
\$967.	\$0.00	\$967.95	27		Parial inonco	Year 1
\$1,436.	\$0.00	\$1,436.40	10	TRUE UP DWG UNU WEADARD DOOL	738/3	Year 1
\$6,291.00	\$0.00	\$6,291.00	270		730/0	Year 1
Tota	lax	Subtotal	uty		73359	Year 1
	-		2	Description	Item	Invoice Plan
						cznz dao

Invoice Plan Item Description Oct Tal Tax Total Invoice Upon Fulfillment BWCamMBDTAP Body Won Camera Multi-Bay Dock TAP Bundle 1 \$0.00	\$0.00	\$0.00	\$0.00				IUIAI
Item Description Qty Subtotal Tax BWComMBDTAP Body Won Camera Multi-Bay Dock TAP Bundle 1 \$0.00 \$0.00	\$0.0	\$0.00	\$0.00	10	Body Worn Camera TAP Bundle	DVVCalling	
Item Description Qty Subtotal Tax BWCamMBDTAP Body Worn Camera Multi-Bay Dock TAP Bundle 1 \$n nn \$n nn \$n nn	\$0.0	\$U.UU	W0.00	-		DINICONTAD	Invoice Inon Eulfilment
Item Description Qty Subtotal Tax	200	\$0.00	\$0 00	-	Body Worn Camera Mult-Bay Dock TAP Bundle	DVVCamivibular	IIIVOICE OPOIL FUIIIIIIIEIIL
Item Description Description	101	Iax	Capitolal	and and		DIAIO	Invoice I Inon Eulfilment
	Tat	Tav	Subtotal	Dtv	Description	Item	Invoice Plan
							OCT FOFO

prior to invoicing. Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement

as described below. the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to (posted at https://www.axon.com/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement

ACEIP:

develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program. The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to

Acceptance of Terms

are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you

6/12/2025

Date Signed



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Axon Enterprise, Inc. 17800 N 85th St. Scottsdale, Arizona 85255 United States VAT: 86-0741227 Domestic: (800) 978-2737 International: +1.800.978.2737

Payment Terms:		
Account Number: 256283		
Estimated Contract Start Date: 10/15/2025		
Quote Expiration: 06/31/2025	ł	
Issued: 06/12/2025		
Q-688214-45820DP		

Atlanta, GA 30338-4897 USA	Dunwoody Police Dept GA 4800 Ashford Dunwoody Rd	SHIP TO
4800 Ashtord Dunwoody Rd Atlanta GA 30338-4897 USA Fmail·	Dunwoody Police Dept GA	BILL TO

Fax: (770) 395-7792	Fax:
Phone: 678-332-4499	Phone: +1 5132038037 Email: doatherson@axon com
Credit/Debit Amount \$0.00	
Mode of Delivery: UPS-GND	
Payment Terms:	

Quote Summary

\$33,474.20	ESTIMATED TOTAL WI TAX
\$33,474.20	TOTAL COST
16.5 Months	Program Length

Discount Summary

TOTAL SAVINGS	Average Savings Per Year
\$26,249.66	\$19,090.66

Q-688214-45820DP

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Bundle	ltem	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - TASER 7 CERTIFICATION	100591	AXON TASER - CLEANING KIT			09/15/2025
BUNULE - LASER 7 CERTIFICATION	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)			09/15/2025
BUNDLE - TASER 7 CERTIFICATION	20008	AXON TASER 7 - HANDLE - HIGH VIS GRN LASER CLASS 3R YLW	10	1	09/15/2025
BUNDLE - TASER 7 CERTIFICATION	20018	AXON TASER - BATTERY PACK - TACTICAL	12	-	09/15/2025
BUNDLE - TASER 7 CERTIFICATION	20063	AXON TASER 7 - HOLSTER - SAFARILAND RH	10	-	09/15/2025
BUNDLE - TASER 7 CERTIFICATION	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	50	-	09/15/2025
BUNDLE - TASER 7 CERTIFICATION	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12- DEGREE) NS	50	-1	09/15/2025
BUNDLE - TASER 7 CERTIFICATION	22177	AXON TASER 7 - CARTRIDGE - HALT STANDOFF NS	20	-	09/15/2025
BUNDLE - TASER 7 CERTIFICATION	22178	AXON TASER 7 - CARTRIDGE - HALT CLOSE QUART NS	20	-	09/15/2025
BUNDLE - TASER 7 CERTIFICATION	22179	AXON TASER 7 - CARTRIDGE - INERT STANDOFF (3.5- DEGREE) NS	10	-	09/15/2025
BUNDLE - TASER 7 CERTIFICATION	22181	AXON TASER 7 - CARTRIDGE - INERT CLOSE QUART (12- DEGREE) NS	10	-	09/15/2025
BUNDLE - TASER 7 CERTIFICATION	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	-	-	09/15/2025
BUNDLE - LASER / CERTIFICATION	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	-	-	09/15/2025
BUNDLE - TASER 7 CERTIFICATION BUNDLE - TASER 7 CERTIFICATION	74200 80087	AXON TASER - DOCK - SIX BAY PLUS CORE AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED			09/15/2025 09/15/2025
BUNDLE - TASER 7 CERTIFICATION	06008	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	-	1	09/15/2025
BUNDLE - TASER 7 CERTIFICATION	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	20		09/15/2026
BUNDLE - TASER 7 CERTIFICATION	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12- DEGREE) NS	20	-	09/15/2026

Delivery Schedule

Hardware

Pricing

Quote Unbundled Price: Quote List Price: Quote Subtotal:

\$59,727.30 \$33,851.60 \$33,474.20

Packet page:...

All deliverables are detailed in Delivery Schedules section lower in proposal
Item Description Qty

Description

Program 20245 C00018 Total

TRUE UP - TASER 7 CERTIFICATION PLAN TRUE UP BUNDLE - TASER 7 CERTIFICATION

100

17

\$227.69

\$52.55 \$75.48

\$52.55 \$73.26

\$21,020.00 \$12,454.20 \$33,474.20

\$0.00 \$0.00

\$21,020.00 \$12,454.20 \$33,474.20

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Term

Unbundled

List Price

Net Price

Subtotal

Tax

Total

Page 3

⊭15.

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 7 CERTIFICATION	101180	AXON TASER - DATA SCIENCE PROGRAM	10	10/15/2025	02/28/2027
BUNDLE - TASER 7 CERTIFICATION	20248	AXON TASER - EVIDENCE.COM LICENSE	1	10/15/2025	02/28/2027
BUNDLE - TASER 7 CERTIFICATION	20248	AXON TASER - EVIDENCE.COM LICENSE	10	10/15/2025	02/28/2027

			NTV
Bundle	Item	Description	QIY
BUNDLE - TASER 7 CERTIFICATION	101193	AXON TASER - ON DEMAND CERTIFICATION	-
BUNDLE - TASER 7 CERTIFICATION	20246	AXON TASER 7 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	10

Warranties

			>=	1	1
Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 7 CERTIFICATION	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	12	09/15/2026	02/14/2027
BUNDLE - TASER 7 CERTIFICATION	80395	AXON TASER 7 - EXT WARRANTY - HANDLE	10	09/15/2026	02/14/2027
BUNDLE - TASER 7 CERTIFICATION	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10		09/15/2026	02/14/2027

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Payment Details		Location Number
	4800 Ashford Dunwoody Rd	Street
	Atlanta	City
	GA	State
	30338-4897	Zip
	USA	Country

ce rian litem 1 20245 1 C00018	Description Qty Subtotal Tax TRUE UP - TASER 7 CERTIFICATION PLAN TRUE UP 400 \$21,020.00 \$0.00 BUNDLE - TASER 7 CERTIFICATION 10 \$12,454.20 \$0.00	Qty Subtotal Tax 400 \$21,020,00 \$0,00 10 \$12,454,20 \$0,00					otal
Ce Flan Item Description Operation Operation Tax 1 20245 TRUE UP - TASER 7 CERTIFICATION PLAN TRUE UP 400 \$21,020.00 \$0.00	ce Plan Item Description Qty Subtotal Tax 1 20245 TRUE UP - TASER 7 CERTIFICATION PLAN TRUE UP 400 \$21,020.00 \$0.00	Qty Subtotal Tax 400 \$21,020,00 \$0,00		10	BUNULE - TASER 7 CERTIFICATION	SI.000	ear
1 Description Oty Subtotal Tax	ce Plan Item Description Qty Subtotal Tax	Qty Subtotal Tax		400	IRUE UF - IASER / CERTIFICATION FLAN TRUE UF	000000	
ce rian Item Description Oty Subtotal Tax	ce Plan Item Description Otv Subtotal Tax	Otv Subtotal Tax				30075	ear 1
				Otv	Description	Item	Ivoice Plan

prior to invoicing Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit

Packet page:...

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

as described below. the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to (posted at https://www.axon.com/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement

ACEIP:

reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program. develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to

Acceptance of Terms:

are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you

Signature

6/12/2025

Date Signed

