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MEMORANDUM

To: Mayor and City Council

From: Michael Smith, Public Works Director

Date: March 9, 2026

Subject: **Approval of Contracts with AKA Tree Services, Beasley Tree Experts, Chartwell Tree Consultants and Elite Arbor Solutions for On-Call Tree Trimming and Removal**

ACTION

Authorize the Mayor, City Manager, or designee to execute all documents necessary and proper for contracts with AKA Tree Service, Beasley Tree Experts, Chartwell Tree Consultants and Elite Arbor Solutions for on-call tree trimming and removal.

SUMMARY

In March 2025 the City Council approved one-year contracts with AKA Tree Services, Beasley Tree Experts and Triscapes for on-call tree trimming and removal. Triscapes recently discontinued their tree service, and the other two contracts are expiring. In addition to renewing contracts for AKA and Beasley, staff recommends adding Chartwell Tree Consultants and Elite Arbor Solutions as additional on-call tree service contractors.

The city has an ongoing need for scheduled and emergency tree work and it would be beneficial to have several companies under a unit-price contract to be available on short notice. These four companies have provided unit prices for the most common types of work that arise. The proposed contract term is for one year.

RECOMMENDATION

Authorize the Mayor, City Manager, or designee to execute all documents necessary and proper for contracts with AKA Tree Service, Beasley Tree Experts, Chartwell Tree Consultants and Elite Arbor Solutions for on-call tree trimming and removal.

Here are our standard tree crew rates. The rates include crew, chipper, chip truck, and skid steer.

Normal hours-7am-4pm \$600/hour

Emergency rates-\$1100 per hour

Grapple truck-\$625 per 50 yard load

Crane work priced as conditions require



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BEASLEY TREE EXPERTS EMERGENCY RATE SHEET - CITY OF DUNWOODY

Overtime defined as all time outside typical work day and working hours.
 Premium time defined as all hours worked on Sundays and City holidays
 Any same day call out is defined as emergency work and charged at overtime rates.

All crane time is calculated port to port.
 4 hour minimum on 22T & 70T crane
 8 hour minimum on 110T crane

Rates above are for all standard tree work 36' DBH and below.
 36'+ DBH and complicated work to be priced per job as per size and complexity.

Labor	REG Hourly Rate	Overtime Rate	Premium
General Foreman	\$125	\$150	\$150
Operator	\$125	\$150	\$150
Climber	\$125	\$150	\$150
Groundsman	\$125	\$150	\$150
Equipment			
22T crane	\$225	\$275	\$275
70T crane	\$325	\$375	\$375
110T crane (All terrain)	\$525	\$575	\$575
Mini Skidsteer INC attachments	\$125	\$150	\$150
Full Sized Skidsteer INC ALL attachments	\$175	\$225	\$225
Tracked Man-Lift (not available till 04/2025)	\$125	\$150	\$150
TTMP / TCP			
Flagging (if outsourced to 3rd party company)	\$1250.00 Per Day		
Road Closures and traffic management plans	As per third party invoice		
Emergency Debris Hauling with ROTOBEC 910			
Grapple Truck - FULL LOAD EMERGENCY (CONTINGENT ON BEASLEY DOING THE JOB)	\$850		
Grapple Truck - FULLLOAD EMERGENCY (CONTINGENT ON BEASLEY DOING THE JOB)	\$450		
Grapple Truck - FULL LOAD EMERGENCY (ANY AND ALL LOADS, 24/7)	\$1,000		

Chartwell Tree Consultants / City of Dunwoody

Crew Cost per Day

****1/2 day minimum****

1. 6 man crew (2 required climbers, 3 groundmen, 1 driver/supervisor)
2. Chip truck and 24" chipper
3. Utility support truck
4. Bobcat and or Mini Skid w/ grapple
5. Saws and applicable hand tools and rigging

Labor: \$3000

Equipment:\$4425

Additional Equipment Cost

1. 40 ton crane: \$2850
2. Stump Grinder: \$625
3. Spider Lift: \$2200
4. Bucket truck: \$980
5. Grapple truck: \$650
6. Traffic Control:\$TBD by site need



Below is the pricing structure for tree work for the City of Dunwoody: Response time for Supervisor to be onsite is approximately 1 hour under normal circumstances. If ice or snow is the cause of the emergency, crews will be dispatched when roads are deemed safe unless prior arrangements have been made.

Normal Business hours:

\$600 per hour includes:

Supervisor-sometimes just an initial visit. May not be onsite

Crew of 3-5 depending on job requirements and personnel availability

Chip truck/dump truck

Chipper

skid steer as needed

Emergency rates- anything between the hours of 6pm-7am seven days per week

\$1500 per hour includes:

Supervisor's truck

Crew of 3-5 depending on job requirements and personnel availability

Chip truck/dump truck

Chipper

skid steer as needed

Debris to be removed from the area it is blocking. In some cases, debris will be picked up at a later time. One additional hour will be charged for pickup of debris we cut.



Holiday rates: New Year's Eve, New Year's Day, Veterans Day, Easter, July 4th, Memorial Day, Thanksgiving, Christmas Eve, Christmas Day

\$1900 per hour

Supervisor's truck

Crew of 2-3

Chip truck/dump truck

Chipper

skid steer as needed

Debris to be removed from the area it is blocking. In some cases, debris will be picked up at a later time. One additional hour will be charged for pickup of debris we cut.