



4800 Ashford Dunwoody Road  
 Dunwoody, Georgia 30338  
 dunwoodyga.gov | 678.382.6700

## MEMORANDUM

**To:** Mayor and City Council

**From:** Michael Smith, Public Works Director

**Date:** March 23, 2026

**Subject:** **Contract for Signal, Sign and Streetlight Maintenance**

---

### **ITEM DESCRIPTION**

Approval of an annual unit price contract with Sunbelt Traffic, LLC for signal, sign and streetlight maintenance.

### **SUMMARY**

The current traffic signal maintenance contract expires this month, and the city recently issued a Request for Proposals (RFP 26-01) for a new contract. There was very good response to the RFP, with five contractors submitting competitive proposals. Representatives of Dunwoody and Brookhaven evaluated each proposal for the contractor's understanding of the scope, experience, personnel qualifications and cost. Cost proposals included hourly rates for labor and equipment and unit prices for the most commonly used signal materials. Based on these consideration, the proposal from Sunbelt Traffic, LLC received the highest rating.

Sunbelt has provided signal and sign maintenance to the city for the past 8 years and has presented the most cost-effective proposal. The contract is a unit price contract with varying monthly costs depending on maintenance needs. The funding for the contract will come from the Public Works annual signal and sign maintenance budget.

### **DETAILS**

For the last 4 years, the City of Dunwoody and the City of Brookhaven collaborated on a shared services contract to provide traffic signal, sign and streetlight maintenance. By sharing this service, each city has access to a local signal maintenance crew without having to bear the entire cost of a full-time crew. Under this arrangement, each city enters into a separate contract with the contractor and only pays for the time and materials expended in each respective city.

### **RECOMMENDED ACTION**

Staff recommends award of a contract to Sunbelt Traffic, LLC for on-call sign, signal and street light maintenance. The proposed term of the contract is three years with a city option for a fourth year.



4800 Ashford Dunwoody Road  
Dunwoody, Georgia 30338  
dunwoodyga.gov | 678.382.6700

**RFP 26-01 Sign, Signal and  
Streetlight Maintenance Scoring  
Summary**

Evaluator	Qualifications		Qualifications Average Out of 70	Cost Out of 30	Total
	Brookhaven	Dunwoody			
Lumin8	50	56	53	28	81
North Cherokee Electrical	55	62	58	19	77
NGT Group, LLC	53	56	55	24	79
Sunbelt Traffic, LLC	66	63	65	30	95
Yunex Traffic	52	60	56	20	76

**RFP 26-01 Sign, Signal and Streetlight Maintenance Cost Tabulation**

	Lumin8 Transportation Technologies	North Cherokee Electrical	NGT Group	Sunbelt Traffic, LLC	Yunex Traffic
<b>Basic Services</b>					
Signal Technician and Bucket Truck	130	185	142.77	140	154
Signal Technician and Vehicle	129	130	109.21	120	154
Signal Assistant	73	45	68.02	75	154
Sign Crew with equipment	183	350	301.83	140	308
Signal Technician and Bucket Truck After Hours	164	245	210.8	140	177
Loop Installation – 6’x6’	1100	1550	2317.25	1100	1312
Loop Installation – 6’x40’	3800	2650	4186	2150	2008
<b>Signal Materials</b>					
Pedestrian Push Button	542	275	88.59	155	119
Green LED, Ball	86	60	88.59	62	74
Yellow LED, Ball	86	60	88.59	62	74
Red LED, Ball	86	60	88.59	62	74
Green LED, Arrow	86	65	96.65	62	83
Yellow LED, Arrow	86	65	96.65	62	83
Red LED, Arrow	86	65	96.65	62	83
Incandescent Ball	88	10.5	96.65	42	74
Incandescent Arrow	86	10.5	96.65	42	83
Streelight Bulb High Pressure Sodium	56	22	966.52	86	37
Streetlight Bulb Metal Halide	86	29	966.52	86	37
Streetlight Bulb LED	227	175	966.52	250	610
Streetlight Ballast	371	225	966.52	120	171
<b>Supplemental Services</b>					
Traffic Control, flagging	194	105	291.53	140	163
Traffic Control, flagging (overtime)	262	135	426.08	160	171
Lane Closure	1597	1500	2466.75	1020	1037
<b>Specialty Equipment</b>					
Variable Message Board	1600	300	276.58	160	214
Portable Generator	145	18	44.85	10	15